GUYANA MARKETING CORPORATION

FACILITATING AND CO-COORDINATING THE DEVELOPMENT OF QUALITY NON-TRADITIONAL AGRICULTURAL PRODUCE AND PRODUCTS FOR EXPORT

ANNUAL REPORT

2011

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1. EXECUTIVE SUMMARY

MISSION STATEMENT

'Facilitating and co-ordinating the development of quality non-traditional agricultural produce for export'.

This annual report for 2011 has been prepared by ***Team GMC*** with the objective of providing the Minister of Agriculture, and the Board of Directors of Guyana Marketing Corporation the opportunity of reviewing the activities of the corporation.

During 2011, the Corporation:-

1. Launched its Market and Enterprise Information System
2. Continued to provide ***Export Agro-Processing Facilities*** whereby farmers and exporters exporting to the Caribbean, namely Trinidad, Barbados and Antigua are required to process fresh produce destined for these markets;
3. Maintained its Export Brokerage facility and prepared 283 export documents;
4. Co-ordinated and executed training sessions for stakeholders in over nine farming communities across the country. During 2011 training was done on Packaging and Labeling, Cost of Production and Good Agribusiness Practices to name a few.
5. Provided Bio-Terrorism registration with the ***US Food & Drug Administration*** to exporters of food products to USA. During 2011, eighteen (18) exporters were registered, bringing the total registrations done by Guyana Marketing Corporation to two hundred and sixty-two (262).
6. Coordinated and executed several Government initiative, namely:
    - Fertilizer distribution - part of the Agricultural Diversification Program

- Anti-Price gouging activities - to shelter consumers from high prices as a result of expected shortages

7. Provided ***Market Facilitation and Information Dissemination services*** to over 280 stakeholders.

8. Continued to collect, store and analyze export, production and price data for non-traditional agricultural commodities.

9. Continued the operations at ***the Central Packaging Facility-Sophia and the Parika Agro-Processing Facility, where 1,027Mt were prepared for export in 2011*** destined mainly for our three main Regional Markets; Trinidad, Barbados and Antigua. This figure represented a ***70% reduction in the volume*** of produce processed for 2011 at the packaging facilities. This reduction is as a result of coconuts no longer being prepared for export at the Packaging Facilities.

In 2011, Guyana's exports of non-traditional produce and products had totaled 11,620.35 metric tones (MT) valued at **G$ 1.5 billion or US$ 7.23 million.** In 2010, total exports was 9,565.91 MT valued at **G$ 1.04 billion or US$ 5.12 million.** This represents a 21.5 per cent or 2, 054 MT increase in total exports or a 41.3 per cent or G$0.5 billion increase in the value of exports from 2010 to 2011.

Of the 11,620 Mt exported in 2011, 632Mt or 5 % was exported by air and 10,989 Mt or 95% was exported by sea.

Regional exports for 2011 were 3,440 Mt, or 30 % of total exports, valued at **G$529M (or US$ 2.6M)** compared to 3,352 Mt valued at **G$451M (or US$2.2M)** in 2010. Whilst 8,180 Mt, representing the remaining 70%, valued **G$942M (or US$ 4.64M)** were exported extra regionally as opposed to 6,212.81 Mt valued at **G$ 593.80M (or US$ 2.90M)** in 2010.

The major commodities which contributed to the overall exports in 2011 included coconuts (7,882.99 MT), copra (733.66 MT), coconut water (461.02 MT), pumpkin (451.72 MT) and heart of palm (393.28 MT).

Regional

The major importing countries regionally were Trinidad and Tobago (1,578 Mt), Barbados (1,073 Mt), Dominica (657 Mt) and Suriname (80 Mt).

The major fresh commodities exported regionally were ***pumpkin, watermelon, dried coconut, lime, plantain, eddo*** and ***pineapple***; while the major processed commodities exported regionally were ***copra***, ***coconut water*** and ***crude coconut oil***.

There was a 3% increase in regional exports during 2011. While there was a decrease in total exports to Antigua (11 tonnes), Barbados (326 tonnes), and Grenada (5 tonnes); there was also an increase in exports to Trinidad (226 tonnes), Suriname (63 tonnes) and Dominica (139 tonnes).

Extra-Regional

The major importing countries extra-regionally were Dominican Republic (70,633 Mt), Canada (5,053 Mt), France (4,098 Mt) and USA (1,597Mt).

There was a 32% increase in extra- regional exports during 2011. There was a decrease in exports to France (48 tonnes) and Canada (155 tonnes). On the other hand, there was an increase in exports to Dominican Republic (2,154 tonnes), USA (79 tonnes) and St.Marteen (6 tonnes).

The major fresh commodities exported extra-regionally were ***dried coconuts***, ***mangoes***, ***wiri wiri peppers, eddoes*** and ***pumpkin;*** while the major processed commodities exported extra-regionally were ***heart of palm, pineapple chunks, and coconut water.***

In 2010, 7,425.00 MT of fresh fruits and vegetables were exported as compared to the 9,556.16 MT exported in 2011. Additionally, in 2010, 2,141.00 MT of processed commodities were exported while in 2011, exports of processed commodities totaled 2,064.19 MT.

Nizam Hassan

General Manager

GUYANA MARKETING CORPORATION

2. INTRODUCTION

Figure 2.0 (a): One of the many displays of non-traditional agricultural commodities done by GMC

Guyana Marketing Corporation (GMC) is a government corporation (established under section 46 of the Public Corporations Act, Cap 19:05 of the Laws of Guyana), **that has been working assiduously over the years to promote the development and export of Guyana's non-traditional agricultural products to Regional and Extra Regional markets.**

The New Guyana Marketing Corporation (GMC) is the marketing arm of the country's Ministry of Agriculture and is primarily responsible for enabling the growth and development of the fresh and processed products sector, as well as furthering the expansion of agri-business investment throughout Guyana, with emphasis on maximizing exports.

The country's progression towards a more diversified agriculture sector has seen the role of GMC evolve from a 'facilitator' to an active player at all levels of the production and marketing chain, enabling vital linkages between producers and exporters, while at the same time, promoting the agri-business investment opportunities that exist in the non-traditional crops sector (all crops, with the exception of rice and sugar).

GMC's Key Functions

The agency assists exporters of non-traditional agricultural products with technical advice, assistance for sourcing supplies, harvesting, cleaning, and facilitating logistical arrangements for exports. GMC also provides the Government of Guyana with recommendations on domestic agricultural policy and measures to increase and expand regional and international exports.

Support to Farmers, Agro-processors, Exporters/Stakeholders

•Provides information on Post-Harvest technology of horticultural crops

•Facilitates training programs for farmers, Agricultural Technicians, exporters etc

•Monitors daily wholesale and retail prices from local markets

3. MARKETING DEPARTMENT AND INFORMATION CENTRE

The Marketing Department also referred to as the Marketing Information Centre is said to be the heart of Guyana Marketing Corporation. Its core activity is to provide market and marketing information to farmers, exporters, agri-business investors and promotion of Guyana's Non Traditional Agricultural commodities. The department offers to its stakeholders on a daily basis the following services:

1. Advisory
2. Agri-Business Development
3. Brokerage
4. Crop Reporting
5. Market Analysis
6. Market Extension
7. Promotion

The Marketing Information Centre functions in several capacities including:

1. Gathering and disseminating market information
2. Identifying and promoting the economic potential of **new non-traditional agricultural products**, based on the competitive advantages of Guyana.
3. Working with agencies such as NAREI, Plant Health/Quarantine, Pesticides Board, etc., to have challenges in farming communities addressed more effectively.
4. Working with potential investors – regionally and extra-regionally based – who desire to invest in Guyana.
5. Training of farmers in areas of post harvest handling, pricing, packaging and labelling, and good agricultural practices etc.

During 2011, the Marketing Information Centre was involved in several activities:

3.1 Training

Approximately **515 famers** were trained by the Guyana Marketing Corporation on marketing and post harvest management. The areas in which training was done in 2011 include:

1. Timehri.
2. Achawib
3. Maruranau
4. Shea
5. Karaudaurnau
6. Aishalton
7. Awarewaunau
8. Little Baiboo
9. Diamond, EBD

Guyana Marketing Corporation collaborated with several agencies within the Ministry of Agriculture to provide training to the farmers. During each training the roles and functions of GMC were also highlighted.

3.2 Advisory

Figure 3.2.1 (a): Interaction between a marketing officer and a client at GMC's office

3.2.1 Market facilitation and information dissemination – A total of **280 persons** were served by the staff of the Marketing Information Centre throughout 2011. This represents a **16% increase** in the number of persons demanding the services of the Marketing Centre.

3.2.2 Working with Exporters – Significant linkages were made between farmers and exporters during 2011. A total of 84 linkages were made.

Box 3.2. (a) Success Stories

i. Watermelon farmer, Chetram Ramdas of Little Baiboo, Mahaica River, was linked to exporters of fruits & vegetables to Barbados. The exporters he was linked to are: Doodnauth Singh and Singh's Investment. Ramdas has supplied over 50,000 lbs of watermelon to the exporters. Today he continues to supply these exporters.

ii. SHIGAM Inc. was linked to tomato farmer, Pierce Ifill from Linden. Ifill has since been able to attain a market with SHIGAM Inc. for approximately 800-1000lbs of tomatoes on a weekly basis. SHIGAM Inc. is also one of the new exporting companies in Guyana. The company is Israeli owned and also operates its own farms. Modern agricultural practices are used on the farm, mainly: Green Houses and Shaded House Technologies. Also, SHIGAM Inc. exports most of its produce, as well as supply excess produce to local buyers. The company is also working with other farmers across the country to improve their agricultural practices. Furthermore, the company purchases produce from these farmers to supply its export markets in Antigua, Barbados, Trinidad & Tobago, USA and Canada.

3.3 Promotion

Figure 3.3.1(a): Promotional flyer prepared by GMC

3.3.*1 Promotion of Guyana's fresh and processed products* by facilitating and participating in trade fairs and exhibitions. In 2011, in a direct effort to assist the Pomeroon Women's Agro Processors Association to market their products, GMC'S Marketing Officers were involved in coordinating and participating in meetings with leading supermarkets in Georgetown so as to link and secure markets for the Association. The meeting/visits were done with Pomeroon Women's Agro Processors Association Chairman; Ms. Rosamund

Benn & Vice Chairman; Ms. Thelma Best and Marketing Officer, Hadoc Thompson and Senior Marketing Officer, Asraf Narine.

The supermarkets visited were: Nigel's, Mattai, Budget, Fogerty's, and Survival. All of the supermarkets placed orders with the Association and promised to continue stocking the line of products. The Association currently produces pepper sauce, carambola fruit mix, virgin coconut oil and mango achar.

Figure 3.3.1(b): GMC's display at Feminition, 2011.

Staff of the Guyana Marketing Corporation was also involved in organizing and/or participating in the following local exhibitions:

- University of Guyana Career Day
- Main Street World Health Day
- International Year of the Forest
- Linden Expo 2011
- Feminition 2011
- Berbice Expo 2011
- Wakenaam Nite 2011
- Linden – Grow More Food Festival
- CAFAN Workshop – Princess Hotel
- Grow More Food Festival – Linden
- Promoted Agro Processed Products and Services of GMC at Essequibo Nite 2011
- Promoted the 4 P's in the Agriculture Export Diversification Programme at GuyExpo 2011.
- MMA/ADA - Open Day

Guyana Marketing Corporation also took the opportunity to promote local agriculture through displays/ exhibitions of local products at several major events during 2011, namely:

- Launch of Guyana Cook Book – "Taste of Home". By Ms. Cynthia Nelson
- International Food & Drink Festival
- Clash of the Titans Chutney Show
- Emancipation Day Celebrations
- National Food & Nutrition Security Strategy Consultation
- Youth Expo 2011
- GSA - Promotion of Youth in Agriculture

3.4 Agriculture Market Information System

The Agriculture Market Information System (AMIS) is managed by the Guyana Marketing Corporation (GMC), the marketing agency within the Ministry of Agriculture.

Although this service was officially launched in June 2009, the Ministry of Agriculture, through the Guyana Marketing Corporation has been maintaining various aspects of an agricultural marketing system for over two decades.

There are several components that make up the Agriculture Market Information System. These components include:

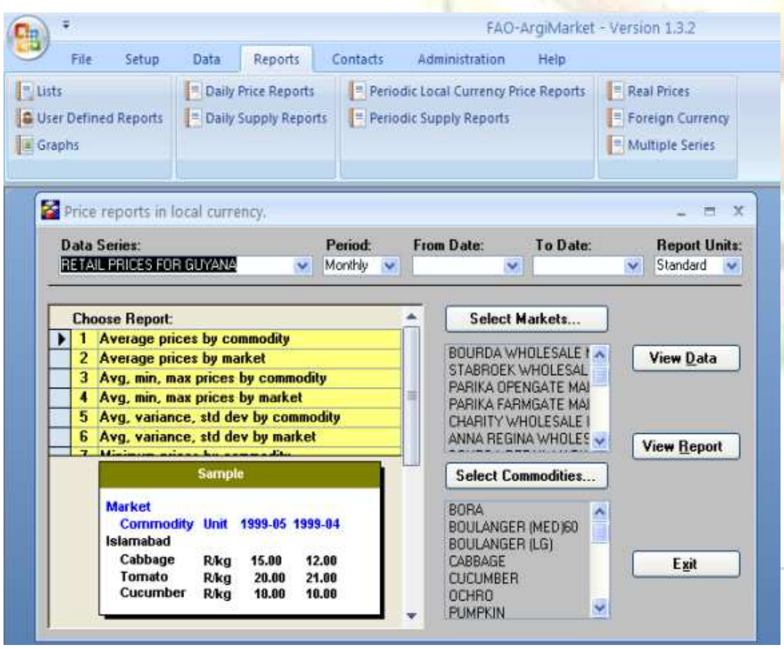

Figure 3.4(a): A snapshot of the FAO software which is used to record prices

A. PRICE COLLECTION – Wholesale, retail and farm-gate prices of agricultural commodities are collected from seven markets in Regions 2, 3, 4, 5, and 6 daily or weekly depending on the market operation and major market days. This price information is stored in the FAO AgriMarket Software (D-

Base IV program written by Bridget Poon) from where it can be retrieved for reporting or sharing purposes. Excel is also used to produce graphs and charts for reporting purposes. Notably, regions 7 & 8 are primarily mining areas while regions 1 & 9 are outlying areas and not easily accessible.

Guyana Marketing Corporation maintains a record of prices of agricultural commodities from as far back as 2003 and is widely used for analysis as well as to provide historical price trends for exporters.

B. **AMIS** - This is a SMS service that is used by exporters, farmers and even consumers for accessing current agricultural commodity prices by sending a text message to the Agriculture Market Information Service. The service is managed by MOA/GMC through DIGICEL.

Figure 3.4(b): Flyer used to promote AMIS (SMS

It is accessible by sending a text message from a DIGICEL handset to the SMS service (1010). The service will then resend a message with the requested data. The data that can be accessed from this service are the current weather conditions, and wholesale or retail prices of agricultural commodities.

In 2011, there have been a total of **144 updates** done by the Guyana Marketing Corporation. Since its launch in 2009, over **13,000 persons** have benefitted from the use of this service.

C. CROP DATABASE SYSTEM - This is an application which enables an electronic monitoring of data relevant to a farm's production cycle. It allows for records of farmer details, crop details and crop cultivation instances to be recorded and maintained. These records serve as primary parameters when information is recorded about a farm/farmer and allows for the monitoring and prediction of crops available, producer/farmer, location and how much is produced.

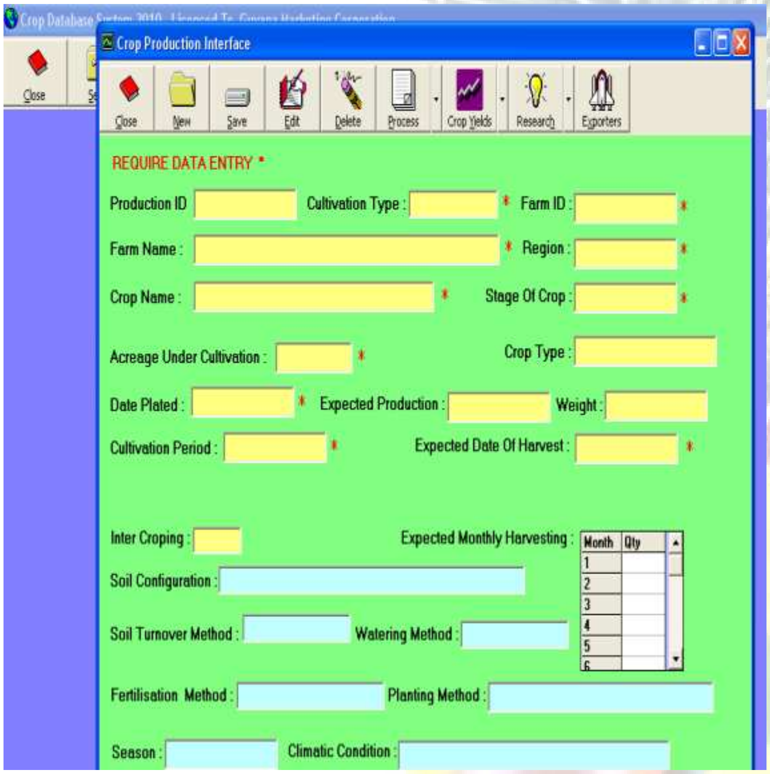

Figure 3.4(c): Snapshot of Farmers' system software used to record production data

The Marketing officers gather farm and farmer data for this system through field visits, outreaches and telephone conversations with farmers. The corporation also has staff strategically placed in the administrative regions with major agricultural activities.

D. COLLECTION OF EXPORT DATA - Collection and monitoring of exports of non-traditional agricultural commodities. This is used to observe trends of export from Guyana to regional and extra-regional markets. Information on the types and quantities of agricultural commodities is collected from the Guyana Revenue Authority, Caribbean Airlines and GMC's Packaging Facilities as well as from individual exporters with whom we have developed relationships over time.

E. Contact details for exporters/buyers, agro-processors and farmers are readily available and are used to provide relevant linkages between buyers and suppliers.

3.5 BROKERAGE DIVISION

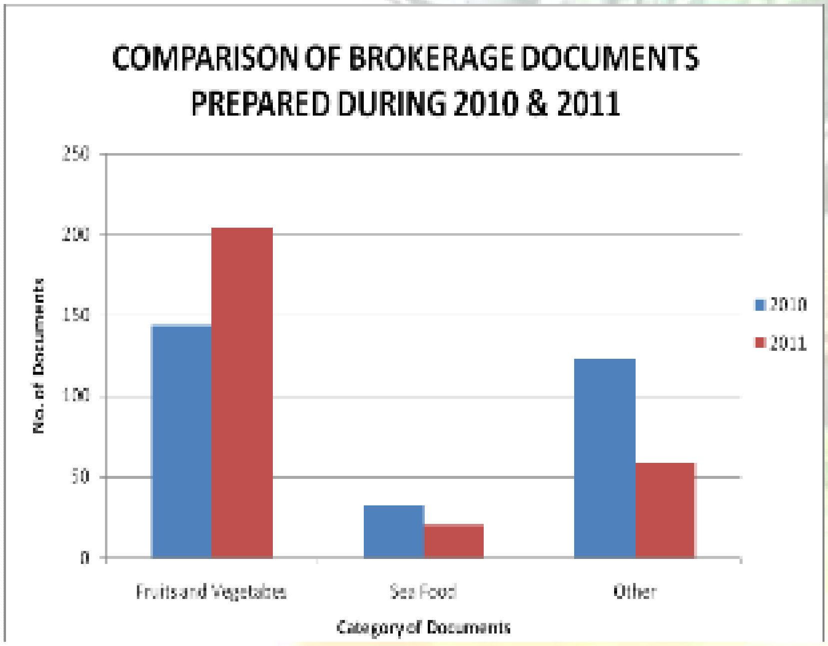

Figure 3.5 (a)

During 2011, the corporation maintained its export brokerage service to farmers, exporters and agro-processors and prepared **283 documents**. Of this figure, 204 were for fruits and vegetables, 20 for seafood and 59 were for other commodities such as wood, clothing jewelry and craft as seen in Figure 3.5 (a). There was a 6% decrease from 2010 in the use of the Brokerage services provided by GMC.

Gross revenue earned by this activity was **G$ 884,400.00**. This value represents a 7% decrease from 2010, in which the revenue earned was $948,696.00.

3.6 Market and Enterprise Information System

Figure 3.6 (a): Snapshot of GMC's market and enterprise information system

The Guyana Marketing Corporation launched its Market and Enterprise Information System on the 11th October 2011, in the Ministry of Agriculture boardroom. This system provides valuable information to farmers, agro-processors, exporters and the average internet user.

It is an easily accessible hub of information. It offers a vast knowledge of information on agricultural mandates, requirements and procedures. All services provided by GMC and more can be found there, for example, Brokerage, Market analysis, Agri-business development, Cold storage facility, Market extension moreover we offer updates on daily prices etc. The New Guyana Marketing Corporation intends to ensure regular updates on the website to keep our readers abreast with the activities in the non-traditional agriculture sector.

Field visits were also made to the following areas:

1. Cane Grove
2. Clonbrook
3. Beehive/Green Field
4. Buxton
5. Laluni
6. Friendship
7. Garden of Eden
8. La Harmony
9. Supply Mahaica
10. Enmore
11. Mara
12. Crabwood Creek
13. Dartmouth
14. East & West Canjie, Berbice
15. Lesbyholde,n Black bush polder
16. Mibicuri, Black bush polder
17. Ruby
18. Cottage, Maichony
19. Black Bush Polders
20. Canal #1
21. Canal # 2
22. Goed Fortuin
23. Hague
24. Linden
25. Skeldon,
26. Crabwood Creek
27. Evasham
28. Salem
29. Rockstone
30. Barima River, Aruka River, Kaituma River, Arauau River and Wauni River
31. Dalawalla
32. Old England
33. Moblissa
34. Coomaka
35. Viva La Force
36. Wales
37. Hoppa, Number 19
38. New Forest
39. Sheet Anchor
40. Mahaica River.

3.7 Extension

Figure 3.7 (a): Field visit to Laluni

Field visits and out-reaches

Field visits and outreaches were done by the Marketing Officers of the Guyana Marketing Corporation to several farms during 2011.

These include:

Orealla	Blake	Podrigent	Tuschen
La Grange	Cotton Tree	Vreed En Hoop	Mocha
Bagotsville	Plantation/Bath New Scheme	Best Village	Anna Catherina
Stanleytown	Belladrum	Neuvelle	Parika Back.
Good Intent	Greenwich Park	Den Amstel	St. Cuthbert's Mission.
Sisters Village	Windsor Forest	Cornelia Ida	Wakemaam
Patenia	Caria Caria,	Leonora	Leguan
Versland	Troolie Island	Stewartville	Square of the Revolution
Retriate	Western Hogg Island	Meten-Meer-Zorg	Look Out
Nismes	Timehri	Ruimzeight	Namrick
Schoonord	Kuru Kururu	De kendrin	Parika Back
Hope Estate	Craig	Boeraserie	Nabaclis
			Vergenoegen

Flood Visits were also made in Region #9 in the following areas:

1. Aishalton
2. Shea
3. Awararewaunan,
4. Krawdar

Box 3.7 (a) Field Visits:

1. Potential investor, Mr. Randy Depoo of Trinidad & Tobago, was facilitated in his fact-finding mission of Guyana's potential to supply dry coconuts and eddo for exports market. Mr. Depoo showed interest to export from Guyana a minimum of one (1) forty foot container of each of the commodities. As a result of his request, visits were done to major producing areas: Pomeroon and Kuru Kuru.

2. Henry Farms was facilitated with visits to the Parika Back area to source cassava for their market in Trinidad & Tobago. As a result, Henry Farms will be sourcing cassava from the Parika area for further processing, where value adding will take place before exportation. Henry Farms has since secured a part of GMC's Parika Agro Packaging Facility to set up a processing plant. Construction of the Plant has already begun and is expected to be completed early this year.

3.8 Participation in Seminars, Workshops and Meetings

1. Seminar on Agricultural Products Circulation System Building for developing countries, held in Biejing City, China from May 5th - 25th 2011

2. National Awareness Workshop on Procedures for Exporting Non-traditional products – the workshop was conducted at Red House and primarily targeted the Art & Craft Association. A presentation was made on the roles of GMC; its services and procedures in exporting.

3. Stakeholders Capacity Building Workshop with Crop Reporters on Farmers' Database and its importance. Presentations were done by, Asraf Narine, Vanetta Mentore and Owen Nestor.

4. Good Agricultural Practices (Fruits & Vegetables)

5. National Workshop to setup a National Information Sharing Mechanism (NISM) for the implementation of the **Global Plan of Action** (GPA) for the conservation and sustainable utilization of Plant Genetic Resources for Food and Agriculture (PGRFA)

6. Workshop on the Beekeeping Industry organized by the Guyana Agriculture Society in collaboration with the Association of Caribbean Beekeeping Organization (ACBO) and the Centre for Development Enterprise (CDE). The focus was on aspects of the honey industry including record keeping, traceability of honey and apiary management, maximizing honey production, pollen collection, honey and pollen packaging STDS, etc.

7. CAFAN workshop at Princess Hotel. The workshop focused on "Production and Marketing Planning: A Regional Strategic Plan for Linking Small Farmers to Market".

8. Direct Assistance Scheme Proposal Writing Workshop: this workshop was staged at the Regency Hotel and was organized by the Caribbean Export Development Agency (Caribbean Export) in collaboration with GOINVEST. The general aim of this workshop was to illustrate to firms and businesses how to prepare an application for a grant. Marketing Officers who attended included H. Thompson and D. Duke.

9. Kuru Kururu Open Day & Exhibition staged at the Kuru Kururu extension centre. A Presentation was done on Marketing and Services of GMC by Marketing officer, H. Thompson.

10. Establishment of a Regional Agricultural Market Intelligence System: This was attended by Ms. Vanetta Mentore and Senior Analyst from the Ministry of Agriculture Bobby Gossai. This workshop was held in Trinidad and organized by CARICOM, CARDI and UNCTAD.

11. Human Resource Management training: This was organized by the Ministry of Agriculture in collaboration with other agencies and was attended by Ms. Ananda Persaud and Ms. Joycelyn Boyce.

Stakeholders Meetings

1. Participated in the Launching of the Ministry of Agriculture's Enterprise Development Fund.

2. Meeting with FAO Rep Guyana; discussing way forward in Agriculture Marketing Information System.
3. Meeting with Exporters & Caribbean Airlines - "Proposal for Air Cargo Service to the Caribbean and North America"
4. Dr. Reddy & Mr. Persaud (NAREI) met at Charity to discuss coconut market.
5. Met with Ms. Pam Jordine, VSO consultant. Consultant specific area is to work with Amerindian Women's Group to help bring development within their communities. VSO aims to use GMC as the intermediary to promote the products of the communities.
6. Farmers Clinic (Timehri): This is a monthly meeting to address marketing concerns of farmers.
7. Launching of the Canada Caribbean Disaster Risk Management Project at Kildonan Community Centre. This project targets two (2) farmers' groups in East Berbice to improve the livelihood of residents.
8. Meeting with Craig Farmers' Group in collaboration with READ Project officials. The intent was to enlighten the executives of the group on the way forward in accessing the grant funding from READ Project.
9. Meeting/Discussion with GMC staff and GTIS staff on exporting requirements in Guyana.
10. Prison Service Agricultural Development Board.
11. Met with Doodnauth Singh, president of the Exporters' Association and Ms. Bridget Poon, FAO Consultant on MIS. The aim of the meeting was to investigate the needs of exporters in the MIS.
12. Meeting with Guyana Non – Traditional Exporters Association to discuss issues affecting exports
13. Meeting with Mr. Tulsie from READ Project on GMC conducting Marketing Training.
14. Monthly meeting with Bobby Gossai.; Senior Analyst of MOA to discuss farmers' database matters.
15. Meeting with GTIS; Rebecca Michelle to discuss ways of simplifying procedures (documentation) for exporting fruits & vegetables from Guyana.
16. Meeting with Willam Washington, Contractor of Hubu Tarmac.
17. Meeting with farmers and vendors of West Coast Berbice. The meeting was done as a result of illegal bananas being sold on the market from Suriname
18. Participated in a meeting in relation to the Ministry of Health Nutrition Awareness week that is to be held during the month of July. Agencies within the Ministry of Agriculture that participated include, GMC, GLDA and NAREI.

19. Participated in a meeting with officials from MOA's agencies and DDL Topco Plant Officials. The function of this meeting was to ascertain the company's demand of fruits for processing as well as to identify challenges.
20. Met with officials from SEBRAE along with representatives from the READ project. The meeting was basically to help SEBRAE understand the functions of the various agencies within the Ministry and how they contribute towards the development of the sector.
21. Met Mr. Denny; Head of the Local Agro-Processors Association. This meeting was convened since GUYSUCO claims that the GAPA's members' monthly quotas for sugar continue to escalate at alarming rates. GMC was asked by GUYSUCO to intervene. During the meeting Mr. Denny stated he would supply documents for all listed members of his association that were shortlisted by GUYSUCO to show how the sugar is utilized during production. Mr. Denny later submitted several documents on his behalf and on the behalf of several members of his association.
22. Met with IT Consultants on building database for GMC through GTIS.
23. Met with Mr. Mervyn Butcher who is from Inspection Department- Agri, Livestock & Fisheries, St. Maarten. He was interested in establishing and setting up trade protocols with countries like Guyana. A visit was facilitated for Mr. Mervin Butcher to the Parika Agro-Packaging Facility. This was in an effort to establish Trade Protocol Agreement between Guyana and St. Maarten.
24. Participated in a meeting with AMCAR officials, Mr. McKenzie, and Mr. Bhojedat from the ASDU. The meeting was done to introduce AMCAR's new CEO Mr. Jean François Gerin. AMCAR's officials also highlighted their company's long term goals and objectives for MANICOLE in Guyana.
25. Participated in a meeting with Mr. Roy Jafarally and Zaheer Moakhan of MEMOREX ENTERPRISES, who were interested in exporting fruits and vegetables. Both Mr. Jafarally and Moakhan conducted market surveys within CARICOM. MEMOREX ENTERPRISES is also looking to grow their own produce for the markets obtained from their survey.
26. Participated in a meeting With Dr. Marsmon of CARICOM on food safety and security.
27. Hosted a meeting with Agro Processors to determine challenges existing with their line of business. It was stated that sourcing of bottles, financing and lack of cooperation from local supermarkets in stocking local products were the major issues presently deterring local selling.
28. Monthly Prison Service Board Meeting. The meeting was staged at the Lusignan prison sports club. During this meeting, officers in charge of Lusignan prison briefed the board on the current

state of Agriculture. Further, board members inspected the fish ponds that were fully fenced and awaiting fingerlings. It was suggested that duck weed be placed in these ponds to assist in feeding fish. The marketing officer who attended was Hadoc Thompson who sits on the board of the Prison Service; he also conducted visits to New Amsterdam and Mazuruni along with other board members to access the Agricultural state of these prisons. The focus was to get the prisons self sufficient.

3.9 Other Activities

1. Registration of exporters who wanted to export food products to the USA as a result of new regulations instituted by US Food & Drug Administration**. Twenty-one (21)** registrations were done for 2011;

2. Provided marketing information to farmers, exporters, agro-processors, students and government agencies who either visited or called the Marketing Information Centre;

3. Managed and maintained the ***FAO AgriMarket Database*** where prices collected from specified markets were entered and reports were generated on a daily, weekly monthly and yearly basis;

4. Managed and maintained the Agricultural Market Information Service (AMIS) – This service, a collaborative effort between DIGICEL (Guy) and the Ministry of Agriculture provided information on prices of several agricultural commodities to over **800 subscribers** during 2011.

5. Collected export data from Plant Quarantine, Guyana Revenue Authority, Amazon Caribbean, Agro-Packaging Facilities, Caribbean Airlines and individual exporters and prepared monthly reports.

6. Represented the Corporation at the various sub-committee meetings at the Guyana National Bureau of Standards.

4. AGRI-BUSINESS DEVELOPMENT

4.1 Relationship between the corporation and its clients:

Throughout the year, the corporation maintained working relationships with public sector agencies, private sector organizations and companies, international agencies and farmer organizations. Major stakeholders were:

- Ministry of Agriculture
- Guyana Office for Investment
- National Agricultural Research Institute
- Pesticide and Toxic Chemicals Control Board
- Guyana Mangrove Restoration Project (GMRP)
- Inter American Institute for Cooperation on Agriculture (IICA)
- Guyana National Bureau of Standards (GNBS)
- Caribbean Airlines
- DIGICEL
- Trade Facilitation Office of Canada (TFO)
- National Agricultural Marketing Corporation of Trinidad (NAMDEVCO)
- Caribbean Farmers Network (CaFAN)

Figure 4.1 (a): Display of locally agro-processed commodities

During 2011, the corporation strengthened its relationship with many agro-processors and exporters in Guyana. The association between the Agro- processors and the corporation has been further enhanced with the employment of an Agriculture Business Development Officer in 2011. The Agriculture Business Development Officer has commenced working closely with the Agro- processors to increase the marketability of their agro-processed products. Among the interventions made between the Guyana Marketing Corporation and the Agro- processors was the identification of major issues that affect their businesses. One outstanding issue related to the sourcing of bottles for their products. As part of an immediate solution to this issue with sourcing bottles, a distributer of Carib Glass who is willing to supply bottles from Trinidad has been identified.

Access to local markets was also highlighted as a concern from the Agro- processors. Notably, Guyana Marketing Corporation continued its promotion of buying local products. In addition, supermarkets owners/ managers were aggressively pursued in a bid to encourage them to continue and even increase their support of the purchase and selling of local agro- products.

4.2 Seminars and Workshops Participation

1. Attended CARICOM Consultation Series on the Cariforum – EU Economic Partnership agreement (EPA) on July 18th 2011.

2. Caribbean Farmers Network (CAFAN) CARICOM Regional Workshop on July 19th to July 22nd

4.3 Training Sessions

The Guyana Marketing Corporation collaborated with several agencies to host training seminars during 2011. These included:

1. ***The Inter - American Institute for Cooperation on Agriculture (IICA)***

On September 14th IICA and Guyana Marketing Corporation held a seminar at Aliki; a riverain community along the Essequibo river. Presentation by the Guyana Marketing Corporation was done on 'Linking Small Producers to Sustainable Markets.

2. ***The Mangrove Restoration Project***

Figure 4.3(a): Training session done at the Mangrove Visitor's Centre at Cove and John by the Agri-Business Development Officer

The Guyana Marketing Corporation collaborated with the Mangrove Reserve Producers and held a Technical Cooperation Training Seminar at Cove and John, East Coast Demerara on October 15th 2011. The presentation by the Guyana Marketing Corporation was done on 'Labeling of Agro- processed Products.'

4.4 Exhibition/ Health Fair

Guyana Marketing Corporation participated in the Marian Academy Heath Fair on September 21, 2011.

4.5 Study Tour

On October 28, the Guyana Marketing Corporation conducted a tour with a team of sixteen students and two tutors from the Barbados Community College. The team visited the Parika Packaging Facility and two farms in Parika back dam.

4.6 Meetings

Planned and organized the first of a series of meetings held with local agro- processors. On November 15th this meeting was held with several local Agro- processors and some staff members of GMC.

5. PRICE, PRODUCTION AND EXPORTS ANALYSIS

During 2011, wholesale and retail prices for non-traditional agricultural commodities were collected from markets in Regions 2, 3, 4, 5 & 6. The markets were as follows:

- Stabroek Market
- Bourda Market
- Parika Open Market
- Parika Farmgate
- Anna Regina Market
- Charity Market
- Rosignol Market

a. Dissemination of prices in the following manner:

- ❖ The prices for commodities at Bourda and Stabroek Wholesale Markets were disseminated to the Price Collectors at Anna Regina, Charity and Parika Markets who placed the information on Price Boards.
- ❖ Price reports were prepared and sent on Thursday mornings to the Stabroek Business to be published.
- ❖ The prices collected from Bourda and Stabroek Markets were used to update the AMIS every Monday, Wednesday and Friday.
- ❖ Monthly reports on the prices of Hot Pepper, Sweet Potato and Pumpkin were prepared and sent to CARDI.
- ❖ Provided weekly price analysis for non-traditional agricultural commodities.

b. Maintained records of prices collected from various markets on the FAO AgriMarket Software.

5.1 Price Analysis

5.1.1 Vegetables

Generally, there were increases in the prices of vegetables at **Anna Regina market**. The most significant increases were evident in the prices of saeme (53%) and ochro 36%). Apart from these increases, there were also a few notable price reductions evident in boulanger (45%) and bora (37%). At **Bourda market**, the price of vegetables generally increased, when compared to the prices recorded in 2010. The most significant increases were evident in the prices of saeme (41%), boulanger (38%), corilla (27%), squash (24%) and cucumber (22%). There were also some notable price reductions in cabbage (31%) and bora (20%).

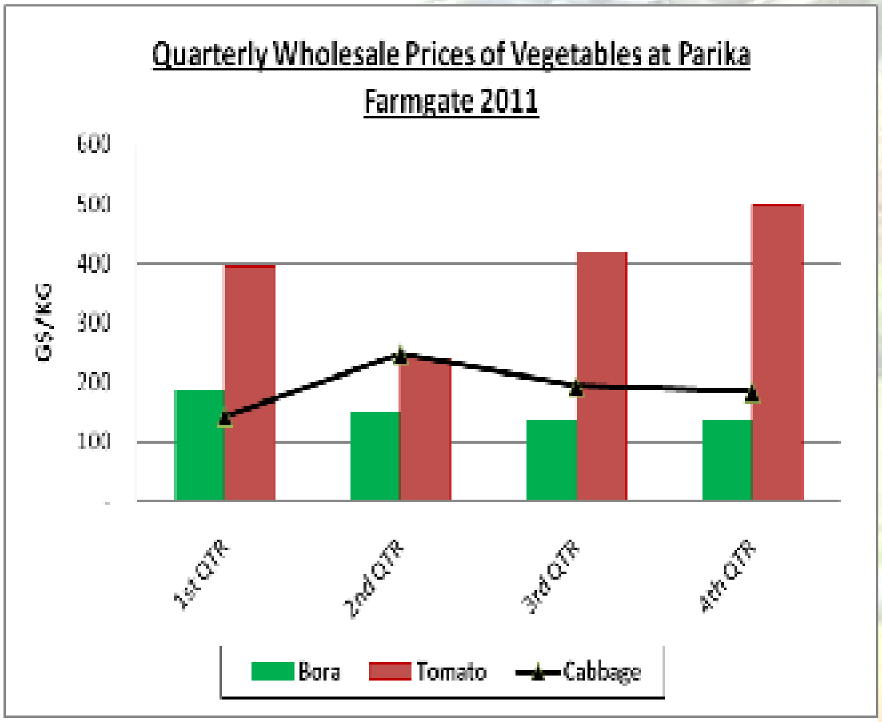

Figure 5.1.1 (a)

The price of most vegetables generally increased at **Charity market** with the most significant being that of corilla (64%), tomato (40%) and pumpkin (24%). Additionally, there was a 38% fall in the price of bora.

Overall, the price of vegetables increased at the **New Amsterdam Market**. Most noteworthy were those of saeme (126%), boulanger (59%), squash (53%), corilla (46%), pak choi (29%) and calaloo (27%).

Generally, the price of vegetables at **Parika Farmgate** increased. Notably, there were major increases in the prices of squash (43%), boulanger (42%), corilla (38%) and saeme (37%). On the other hand, there were also significant price reductions in cabbage (36%) and bora (26%) as seen in Figure 5.1.1(a).

Overall, the average price of most vegetables at the **Parika Open Market** increased, the most significant of which were squash (49%), corilla (45%), saeme (38%), boulanger (37%) and calaloo (27%). Notable price falls were also evident in crops such as cabbage (40%) and bora (27%).

Most vegetable prices also increased at **Stabroek Market**. The prices of corilla (30%), cucumber (28%), squash (24%) and saeme (22%) all increased relative to 2010's prices. On the other hand, there was a 70% fall in the price of boulanger; a 29% fall in the price of cabbage and a 25% fall in the price of bora.

5.1.2 Fruits

The average annual wholesale price of most of fruits increased at **Anna Regina market**, when compared to the prices recorded in 2010. The most significant price increases were evident in passion fruit (98%), papaw (56%), limes (48%), tangerine (47%), oranges (38%) and watermelon (27%).

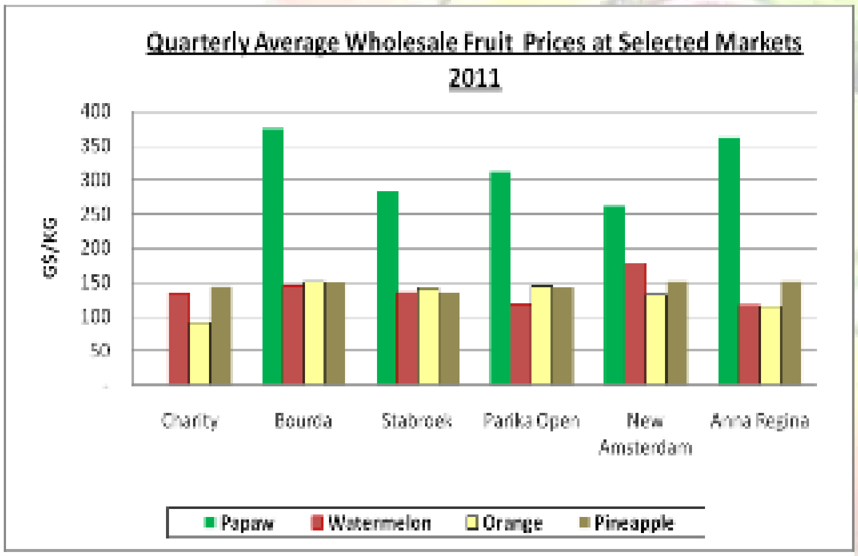

Figure 5.1.2 (a)

Overall, the average annual wholesale price of most fruits at **Bourda market** increased, when compared to 2010. There were notable increases in the prices of cherries (69%), mangoes (57%), limes (29%), passion fruit (27%), oranges (23%) and tangerine (21%). While, there was a notable reduction in the price of lemon which fell by 23%.

In comparison to 2010, the price of fruits at **Charity market** did not exhibit any specific trend. There were both significant increases and decreases. The most significant price increases were evident in apple banana (53%), oranges (37%) and limes (21%). While the most notable price reductions were evident in carambola (30%) and lemon (20%).

The average annual prices of most fruits increased significant at the **New Amsterdam Wholesale Market.** There was 36% increase in the price of watermelon, an increase of approximately 34% in the price of all bananas (apple, cayenne and sweet fig), and there was also a 26% increase in the price of round limes.

Overall, the price of fruits at **Parika Farmgate** increased, when compared to 2010. Notably, there were increases in the wholesale prices of passion fruit and orange which increased by 92% and 38%, respectively. There were only marginal reductions in the prices of fruits.

The prices of fruits at the **Parika Open Market** exhibited a mixed trend when 2011 prices were compared to those of 2010. The average annual prices of passion fruit, oranges and round limes increased by 83%, 26% and 22%, respectively, from 2010. Among the few price falls, the most significant was that of cayenne banana which fell by 18%.

At **Stabroek Wholesale Market**, the price of most fruits increased marginally except for round limes which increased by 28%, and oranges which increased by 19%. There was also a significant fall in the wholesale price of lemon (56%).

Figure 5.1.2(a) illustrates the price trends at selected markets of papaw, watermelon, orange and pineapple.

5.1.3 Seasoning

At **Anna Regina market**, the most significant increase in the price of seasonings was evident in hot pepper, which increased by 61%, when compared to 2010. In comparison to 2010, the average annual price of seasonings at **Bourda market** did not exhibit a common trend. There were a few notable increases in the price of hot pepper (48%) and wiri wiri pepper (22%). There were also notable reductions in the prices ginger (32%), eschallot (27%) and scallion (23%).

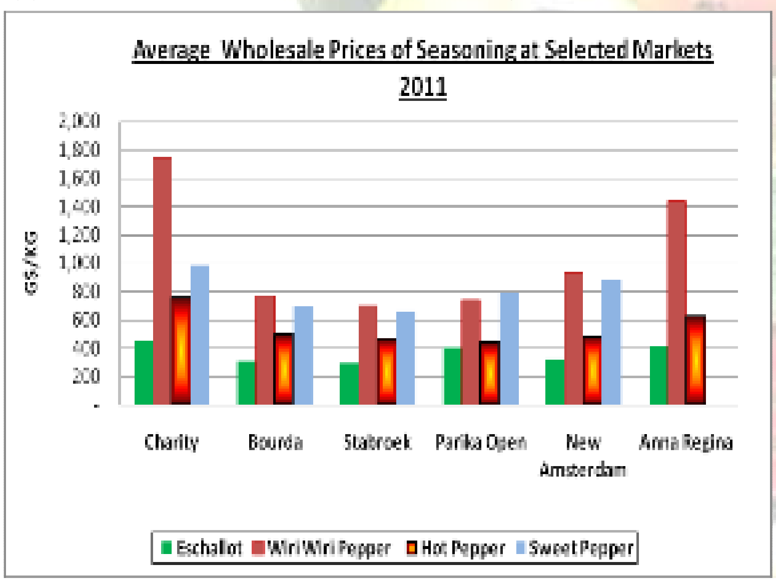

Figure 5.1.3 (a)

At **Charity market**, the price of all

seasonings increased, when compared to 2010. There were significant increases in the prices of hot pepper (62%), eschallot (49%0, sweet pepper (32%), wiri wiri pepper (30%).

At the **New Amsterdam Wholesale Market**, the price of most seasonings (except ginger) increased in comparison with 2010's prices. There were significant increases in the prices of sweet pepper (69%), wiri wiri pepper (68%) and hot pepper (42%).

At **Parika Farmgate**, the price of seasonings generally increased with the most notable increases evident in the prices of hot pepper (20%) and wiri wiri pepper (26%). While there was, however, a 24% price reduction in eschallot.

When compared to 2010, the average price of seasonings at the **Parika Open Market** exhibited no specific trend. While there was a 25% and a 20% in the price of wiri wiri pepper and hot pepper, respectively; there was also a 32% and a 19% fall in the prices of ginger and eschallot, respectively.

Seasoning prices exhibited a mixed trend at **Stabroek Wholesale Market** when 2011 prices were compared to those of 2010. The prices of hot pepper and wiri wiri pepper increased by 46% and 36%, respectively. Conversely, there was a 27% and a 25% fall in the prices of ginger and eschallot.

Figure 5.1.3(a) illustrates the price trends of eschallot, wiri wiri pepper, hot pepper and sweet pepper at selected markets.

5.1.4 Root Crops

Overall, there were some notable increases in the price of ground provisions at **Anna Regina market**. The price of cassava spiked by 106% while plantains increased by 27%. On the other hand, there was a 17% reduction in price of eddoes.

The price of most ground provisions at **Bourda market** increased in comparison to last year. The prices of plantain, eddo and cassava increased by 54%, 29% and 23%,

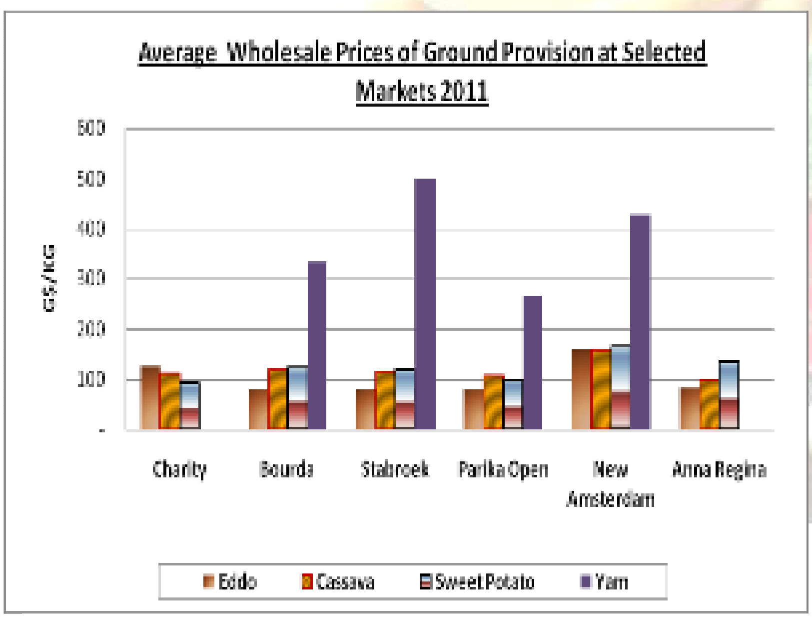

Figure 5.1.4 (a)

respectively. There were only marginal price reductions evident in the prices of sweet potato and yam.

Generally, the price of ground provisions at **Charity market** increased. Notably, there were increases in the prices of cassava (143%), plantain (46%) and sweet potato (45%).

Noticeably, the price of all ground provisions increased significantly at the **New Amsterdam Wholesale Market** (except for the price of sweet potato which increased by only 14%). Among those exhibiting these increases were plantain (66%), yams (48%), cassava (41%) and eddo (31%).

The price of most ground provisions increased at **Parika Farmgate**. The most significant increases were evident in the price of cassava (194%) and plantain (43%). While there was a 22% fall in the price of eddoes.

Overall, the average price of ground provisions at the **Parika Open Market** also portrayed a mixed trend. Crops such as cassava (123%) and plantain (47%) experienced significant price increases relative to 2010's prices while eddo exhibited a relatively significant price fall of 24%.

The price of all ground provisions at **Stabroek Wholesale Market** increased significantly in relation to 2010's prices, except for sweet potato which fell marginally. The average price of plantain (57%), yams (56%), eddo (21%) and cassava (18%) experienced significant price increases from 2010.

Figure 5.1.4(a) illustrates the price trends of eddo, cassava, sweet potato and yams at selected markets.

5.2 Production of Non- Traditional Agriculture Crops

Total production of **fruits and vegetables** varied in 2011. Increases were recorded for such fruits as mango, banana and passion fruit, whilst decreases were evident for pineapple, watermelon and cherry. For vegetables, increases were observed for tomatoes and cabbage however, pumpkin and squash declined. **Seasonings** output indicated major increases for eschallot and ginger, on the other hand, hot pepper production dropped in 2011.

The Government has been and continues to invest in the non-traditional crops industry to boost its production. While the heavy rainfall continued to be a threat to many farming communities, the Ministry of Agriculture launched the second phase of the Grow More Food Campaign in August 2011 which focused on climate smart agriculture production aimed at increasing productivity while withstanding the impacts of climate change.

5.3 Analysis of Exports

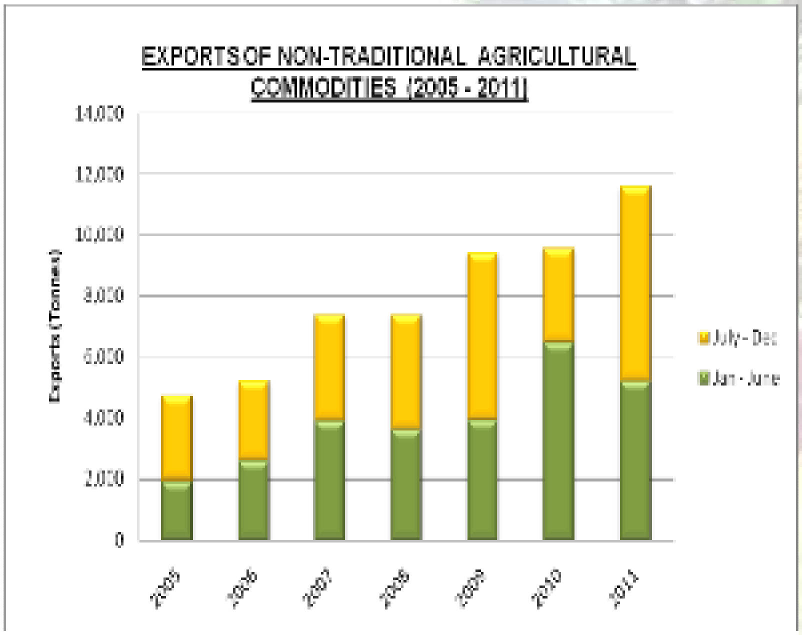

Figure 5.3(a)

The total volume of non-traditional products exported during 2011 was **11,620 Mt valued at G$ 1 billion or US$ 7.2 million**. Exports for 2011 were 21.5% or 2,054 Mt higher than that of 2010 as seen in Figure 5.3(a).

There has been a steady increase in the exports of non-traditional agricultural commodities over the last several years, testimony to the successes of several initiatives of the Ministry of Agriculture.

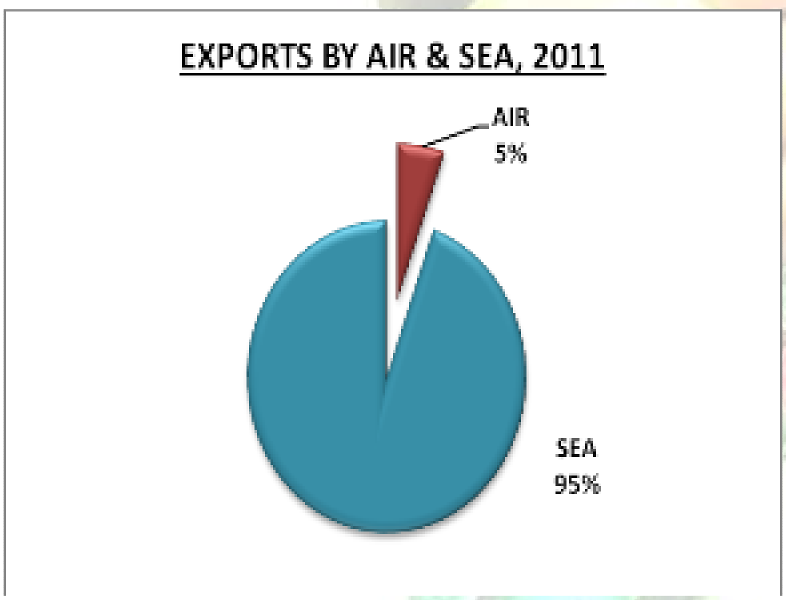

Figure 5.3(b)

Of the total exports, **632Mt or 5 %** was exported by air and **10,989 Mt or 95%** was exported by sea as seen in Figure 5.3(b).

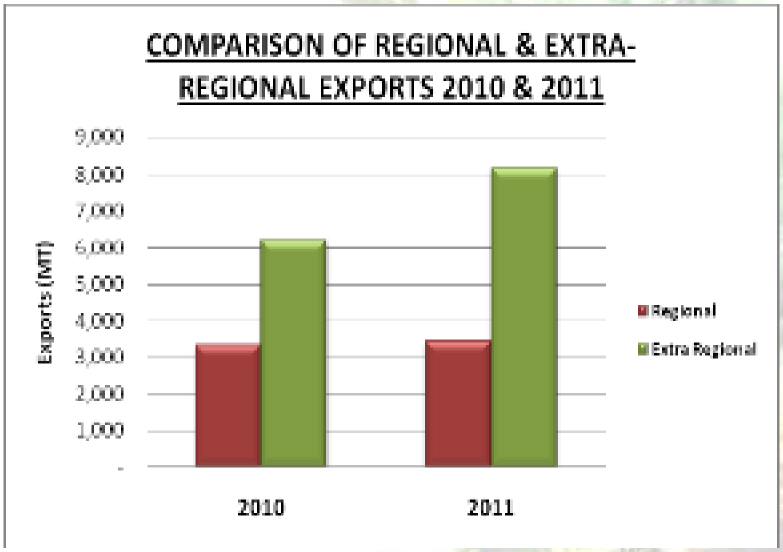

Figure 5.3(c)

3,440Mt or 30 % of overall total was exported regionally, **while 8,180 Mt or 70 %** was exported extra-regionally.

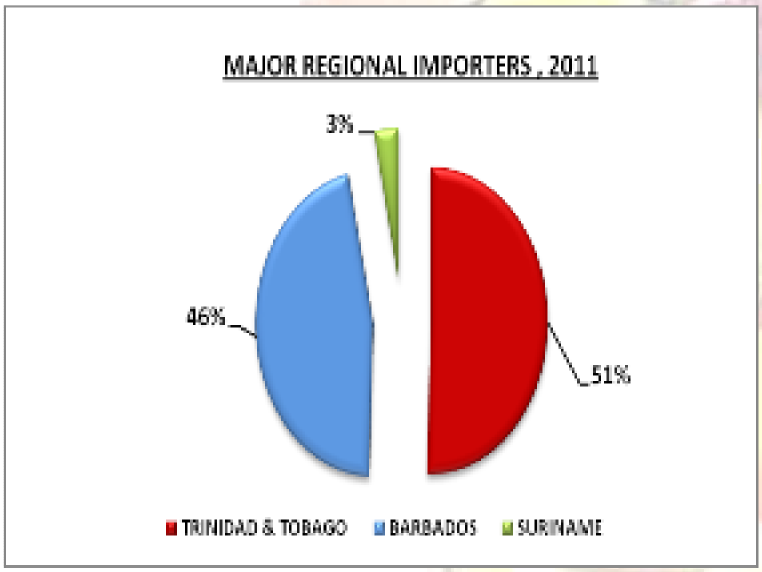

Figure 5.3(d)

The major importing countries regionally were **Trinidad and Tobago** (1,578 Mt), **Barbados** (1,073 Mt), **Dominica** (657 Mt) and **Suriname** (80 Mt).

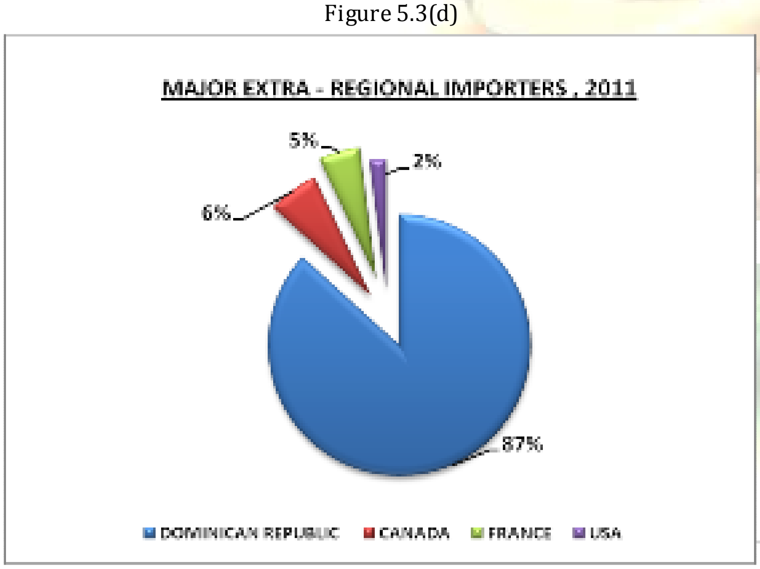

Figure 5.3(e)

The major importing countries extra-regionally were **Dominican Republic** (70,633 Mt), **Canada** (5,053 Mt), **France** (4,098 Mt) and **USA** (1,597Mt).

The major fresh commodities exported regionally were pumpkins (352Mt), watermelon (288Mt), dried coconuts (790 Mt), plantains (158 Mt), limes (85 Mt), eddoes (56 Mt) and pineapple (91 Mt) **while the major processed commodities exported regionally** were copra (712 Mt), coconut crude oil (357 Mt), and coconut water (432 Mt).

The major fresh commodities exported extra-regionally were dried coconuts (7,095 Mt), mangoes (170 Mt), wiri-wiri pepper (42 Mt), eddoes (101 Mt) and pumpkin (99 Mt) **while the major processed commodities exported extra-regionally** were heart of palm (393Mt), pineapple chunks (23 Mt) and coconut water (28 Mt).

A total of fifty-five (55) fresh products and twenty-five (25) types of processed products were exported for 2011.

Comparison of Major Export Commodities 2010 & 2011

No.	Commodity	2010 (tonnes)	2011 (tonnes)	Increase/Decrease (tonnes)	% Change
1	Coconut - dried	5,449	7,883	2434	44.67
2	Copra	901	734	-167	-18.53
3	Pumpkin	546	452	-94	-17.22
4	Heart of Palm	489	393	-96	-19.63
5	Watermelon	479	289	-190	-39.67
6	Coconut Oil - crude	361	357	-4	-1.11
7	Mango	328	170	-158	-48.17
8	Coconut-water	231	461	230	99.57
9	Plantain	155	159	4	2.58
10	Copra meal	82	7	-75	-91.46
11	Eddo	95	157	62	65.26
12	Lime	78	85	7	8.97
13	Pineapple	60	106	46	76.67
14	Wiri Wiri Pepper	56	38	-18	-32.14

Table 5.3 (a)

Major commodities exported included coconuts (7,883 Mt), copra (734 Mt), pumpkins (452 Mt), heart of palm (393 Mt), watermelons (289 Mt), crude coconut oil (357 Mt), mangoes (170 Mt), coconut water (461 Mt), plantains (159 Mt), eddoes (157 Mt), lime (85 Mt), pineapple (106 Mt) and wiri-wiri pepper (38 Mt) as seen in Table 5.3(a).

6. GOVERNMENT INTERVENTIONS: PROJECTS EXECUTED BY GUYANA MARKETING CORPORATION

6.1 Anti-Price Gouging Activities

This activity was done in an effort to address high prices of rice and sugar in the local market. Marketing officers were involved in the coordination and the sale of rice and sugar in the following areas;

1. Port Mourant Market
2. Bathsettlemnet
3. Canjie
4. Parika
5. Linden
6. Georgetown

SUGAR SALE

This activity was done in an effort to address high prices of sugar in the local market. Marketing officers were involved in the coordination and the sale of sugar in the following areas;

1. Port Mourant Market
2. Rosignol
3. Parika
4. Linden
5. Georgetown

The Sale lasted from September 17 – 24, 2011.

6.2 PARTICIPATION IN THE LAUNCHING OF THE SECOND PHASE OF THE GROW MORE FOOD CAMPAIGN

When the Government of Guyana through the Ministry of Agriculture launched the second phase of the Grow More Food campaign, the Guyana Marketing Corporation helped to successfully stage the Grow More Food festive at Linden which was done to promote agricultural activities with more emphasis on climate adaptation and various farming methods.

6.3 Distribution: Fertilizers

Marketing Officers participated in the distribution of over 300,000 bags of fertilizers across the country. However, the areas which GMC directly visited include:

1. Bath Settlement,
2. Bush Lot,
3. Litchfield
4. Seafield.
5. MMA/ADA
6. Square of the Revolution
7. Parika Back

6.4 Improving the Cold Chain for Non-Traditional Agricultural

In a definitive effort to diversify and improve the Agriculture Sector, the Government of Guyana in collaboration with the Government of Venezuela through funding from the ALBA Project developed and implemented a Cold Chain initiative for non-traditional agricultural commodities. This timely project was valued at $ 86,389,800. The project has as its deliverables the following:

- **Two (2) - 2 tones Refrigerated Trucks**
- **Two (2) – 6 tones Refrigerated Tucks**
- **Five (5) – 40 ft Refrigerated Containers**
- **Agriculture Field Crates**

- **Construction of farmers' market at West Watooka, Region 10**
- **Construction of a Fresh Produce Pack House at Cheddi Jagan International Airport – Timehri**

This project continues to significantly improve the maintenance and quality of produce available for both the local and export markets, further positioning Guyana as a major supplier of food. Additionally, this project compliments the Ministry of Agriculture's "Grow More Food Campaign". Farmers across the country are recognizing the opportunities which this bold and innovative project presents. It enables them to grow to the challenge of increasing production and by extension their earnings, permitting them to enjoy a better standard of living.

Figure 6.4(a): One of GMC's Refrigerated truck

1. **The Refrigerated Trucks** are operated out of the Corporation's Head Office and targets farmers and exporters of Non Traditional produce across the country. For 2011, there were a total of **65 usages**- **52 usages** to transport fruits and vegetables and **13 usages** to transport fish.

Figure 6.4(b): Cold Storage Facility at Parika Agro Packaging Facility

2. The Ministry of Agriculture through Guyana Marketing Corporation **acquired five (5) Refrigerated Forty Foot (40ft) Containers** to improve the Cold Chain for Non-Traditional Agricultural Produce. This is aimed at benefitting farmers and exporters in maintaining the required environment for perishable produce. Colds Storage facilities are located at the Guyana Marketing Corporation's packaging facilities


Figure 6.4(c): Agricultural field crates being used to store produce

Agricultural Field Crates were introduced to improve the method of transporting agricultural commodities. The inclusion of these field crates serve to preserve the quality of commodities and to improve the presentation of the transported produce. Six hundred and fifty-two crates were delivered to the Central Packaging Facility – Sophia and 300 were placed at the Parika Agro-Packaging Facility.

The Ministry of Agriculture through the New Guyana Marketing Corporation in a direct effort to assist the farmers in Linden constructed a new Farmers' Produce Receiving Area (Tarmac) in West Watooka. Farmers in Linden can now compete with huskers/middle men since, through the Ministry's intervention; they now have the opportunity to sell their produce in a centrally convenient location. This Tarmac will be managed by the Farmers in Region 10.

Construction of a Fresh Produce Pack House at Cheddi Jagan International Airport – Timheri: This new Pack House will considerably compliment the various initiatives implemented by the Ministry to increase the exportation of non-traditional agricultural produce. Site visits were completed and a location for the building was determined. Building specifications, engineer's estimate and technical specifications are being worked on for the construction.

During the 2011, GMC embarked in promoting the use of these facilities by Participating in **Trade Shows, Agricultural Exhibition, Public Events, Stakeholders Training, One on One with Stakeholders**, and **Printed Brochures**. Also, in a **Farmers' Produce Collection Area at Parika Back – Hubu** was constructed**.**

7. PACKAGING FACILITIES

The Packaging Facilities were established to ensure traceability and the correct monitoring of fruit and vegetables being exported from Guyana.

7.0 Central Packaging Facility and Parika Agro Packaging Facility

These two packaging facilities are the only approved facilities for fruits and vegetables in Guyana. The packaging houses facilitate the processing of fresh fruits and vegetables to Barbados, Antigua, Trinidad and St. Lucia; as clearly stipulated by the protocols that all produce from Guyana to these countries must be processed at the approved Packaging Facilities

In addition, exporters to other countries are also permitted to use these facilities

7.1 Location

Figure 7.1(a): The Central Packaging Facility (Sophia)

- **Central Packaging Facility** is located in the National Exhibition Complex, which is situated at Sophia.

Figure 7.1(b): The Parika Packaing Facility (Mora, Parika)

- **Parika Agro Packaging Facility** is located in Mora, Parika, behind the National Democratic Council, Parika

7.2 Operation

Figure 7.2(a): Internal view of the Parika Packaging Facility

The facilities are geared with equipment used for washing, drying and sanitizing, cooling (cold storage and refrigerated trucks). Further, the facilities are opened daily at the request of the exporters. Priority for the use of the facility is given to exporters that fall under the protocol arrangement.

The Parika Agro Packaging Facility has a wharf for farmers to unload. This wharf is called the farmers walkway.

7.3 Performance of the Facilities for the Year 2011

Central Packaging Facility

For the year 2011, Central Packaging Facility processed a total of **662,484 KGs** of produce, which was shipped to Barbados, Canada, Antigua and Suriname. The Packaging house recorded a total of **one hundred and twenty (120) shipments, sixty-nine (69)** by air and **fifty- one (51) by sea**.

Exporters made use of leased crates for better post harvest handling; the cold-storage containers have also been regularly utilized.

Parika Agro Packaging Facility

Parika Agro Packaging Facility processed a total of **364,759 KGs** of produce, which was shipped to Barbados, Trinidad and Canada. The Packhouse recorded a total of **thirty shipments (30)**; **one (1)** air shipment and **twenty-nine (29)** sea shipments.

7.4 Exporters Who Used the Packaging Facilities

1. ANTHONY SINGH
2. RAMKRIPAUL SINGH
3. CHARLES ANDERSON
4. GANESH RAMRATTAN
5. SHIGAM INC.
6. NOWEL ARCHER
7. BOUNTY FARM INC.
8. FRESH CATCH EXPORTERS
9. EON PETERS
10. DOODNAUTH SINGH
11. PAYSHADAT SINGH
12. HENRY'S FARM CARIBBEAN FOODS INC.
13. P&B INVESTMENTS
14. ROBERTS ENTERPRISE

7.5 Major Commodities Exported

Figure 7.5(a): Pumpkin being prepared at the Central Packaging Facility

The ten major commodities that were exported from Central Packaging Facility in the year 2011 were: **Pumpkins, Watermelons, Plantains, Limes, Dried Coconuts, Pineapples, Eddoes, Papaw, Cucumber and Oranges.**

7.6 Countries that commodities were exported to from the Packaging Facilities

The following countries were the export destinations:

1. Barbados
2. Antigua
3. Suriname
4. Canada
5. Trinidad

7.7 Additional Services Available to Exporters at the Packaging Facilities

These services included:

- A ramp for the holding of the containers was completed and two forty (40ft) foot containers for the cold chain were placed at Sophia. These are to improve the Cold Chain.
- A control panel room for the containers was constructed at Sophia.
- Two 40ft containers have also been placed at Parika Agro Packaging Facility.
- Fresh Breadnut (katahar), lettuce, tomatoes, coconuts, mangoes, sweet peppers, hot peppers, wiri wiri peppers, pumpkins and Egg plant were stored for onward shipment to Canada and Barbados.

The Central Packaging Facility, commissioned in October 2000 and the Parika Agro-Processing Facility, commissioned in October 2008 serve as facilities that meet the needs of exporters by catering for all preparations for export, ranging from post harvest to cleaning, washing, drying, and packaging.

During 2011, **twelve (12)** exporters with produce destined for Barbados, Trinidad & Tobago and Suriname benefitted from the services offered at the packaging facilities.

A total of **1,027 Mt** of produce was shipped from the Packaging Facilities during 2011. This represented a decrease of **430 Mt or 70 % from 2010**. This decrease was attributed to a vast expansion in the quantities of coconuts being prepared for export markets and as such the packaging was removed from the packaging facilities to private locations.

Plastic Crates

Figure 7.7(a): Plastic crates housed at the packaging facilities

A total of **nine hundred and fifty two (952)** crates were placed at the Packhouses – **six hundred and fifty two (652)** at Central Packaging Facility and **three hundred (300)** at Parika. These crates are used to improve Post harvest handling of produce by farmers and exporters. At present the crates are leased to exporters and farmers at a cost of **one hundred dollars (G$100.00) per month.** The lease is signed between Guyana Marketing Corporation and the exporter.

School Visits

Figure 7.7(b): School visit being done at the CPF with students from the nursery level

During the year, visits were also made to the facilities by schools and other groups and persons. Schools included nursery , primary , and secondary level especially students preparing for the CSEC Examination. Students of tertiary institutions that visited include the Guyana School of Agriculture, University of Guyana, University of the West Indies and Barbados Community College.

7.8 General Observations and Activities

- Generally there was great improvement in the quality of the fruits and vegetable exported.
- Meetings were held with the Parika Neighborhood Democratic Council (NDC) and Guyana Revenue Authority (GRA) officials to discuss the cleanliness of the passage way to the Parika facility
- Farm visits were done by the Marketing Officer from CPF
- There have been continuous visits from Consultants through NAREI, MOA and other organisations
- Prospective exporters, both local and overseas visited the facilities during the year.
- A facsimile machine was placed at the Parika location to ensure effective communication of documents.
- One forklift was placed at Sophia to assist in improving our services.
- The installation of GPL transformer at Parika is in progress
- Construction commenced at Parika for the housing of Henry's Farm processing.
- Staff at the facility continued to assist exporters to source produce and ensure that the quality is good for the market.

7.9 Constraints

Exporters continued to face some difficulties. These include:

- Consistent supply of export quality and quantity of produce reduced during the year
- Lengthy time taken to processing of export documentation, in some cases at least fourteen days.
- Limited and inadequate air cargo space coupled with the unreliability of the air cargo service.
- Exporters expressed that the rate of spoilage due to transportation is very high.
- Air cargo flight is cancelled with inadequate notice

8. ADMINISTRATIVE /ACCOUNTING UNIT ACTIVITIES

8.1 Administrative Department

8.1.1 Employment

Guyana Marketing Corporation prides itself as an equal opportunity provider; employment is based upon the needs of the Corporation and qualifications and experiences of the candidate, regardless of ethnicity, sex, sexual orientation and no discrimination against persons with disabilities.

8.1.2 Recruitment

Guyana Marketing Corporation recruited in 2011:

RECRUITMENT:

Hewley King (7/2/2011)
Ida Sealey-Adams (1/6/2011)
Nicola Namdeo (29/8/2011)
Marissa Dalton (29/8/2011)
Carlton Christian (29/8/2011)
Dhimion Duke (1/9/2011)
Natasha Beerjit (1/10/2011)
Kamel Carter (3/10/2011)
Nirmala Hendricks (24/10/2011)
Aneilia Qualis (21/11/2011)
Rabia Shariek (19/12/2011)

RESIGNATION:

Cheryl Embrack (28/2/2011)
Kenneth Vickerie (28/2/2011)
Richard Parasram (3/6/2011)
Vanetta Mentore (5/7/2011)
Cleland Kingston (11/8/2011)
Neville Stephen (31/8/2011)

Faiz Azeez (13/9/2011)

Kamel Carter (5/10/2011)

Natasha Persaud (21/10/2011)

Nirmala Hendricks (18/11/2011)

Dhimion Duke (30/11/2012)

Carlton Christian (29/12/2011)

Nandalall Mangal (29/12/2011)

SECONDMENT: Richard Hanif to the Ministry of Agriculture

Nandalall Mangal to GAPA

Bobby Gossai to the Minister of Agriculture Secretariat

Owen Nestor to the National Drainage and Irrigation Authority

SUSPENSION: Shoba Goorudat (11/11/2011) on going

8.1.3 New Assets

- Transformer for the Parika Packaging Facility
- Photocopy machine, printer and server for the corporation
- Motor Vehicle-PNN 7536

8.2 Accounts

Guyana Marketing Corporation operates an accounting department which is responsible for managing the finances of the Corporation.

The corporation's budget for 2011 was: -	* Capital	-	**G$ 13 M**
	Current	-	**G$ 76.4 M**

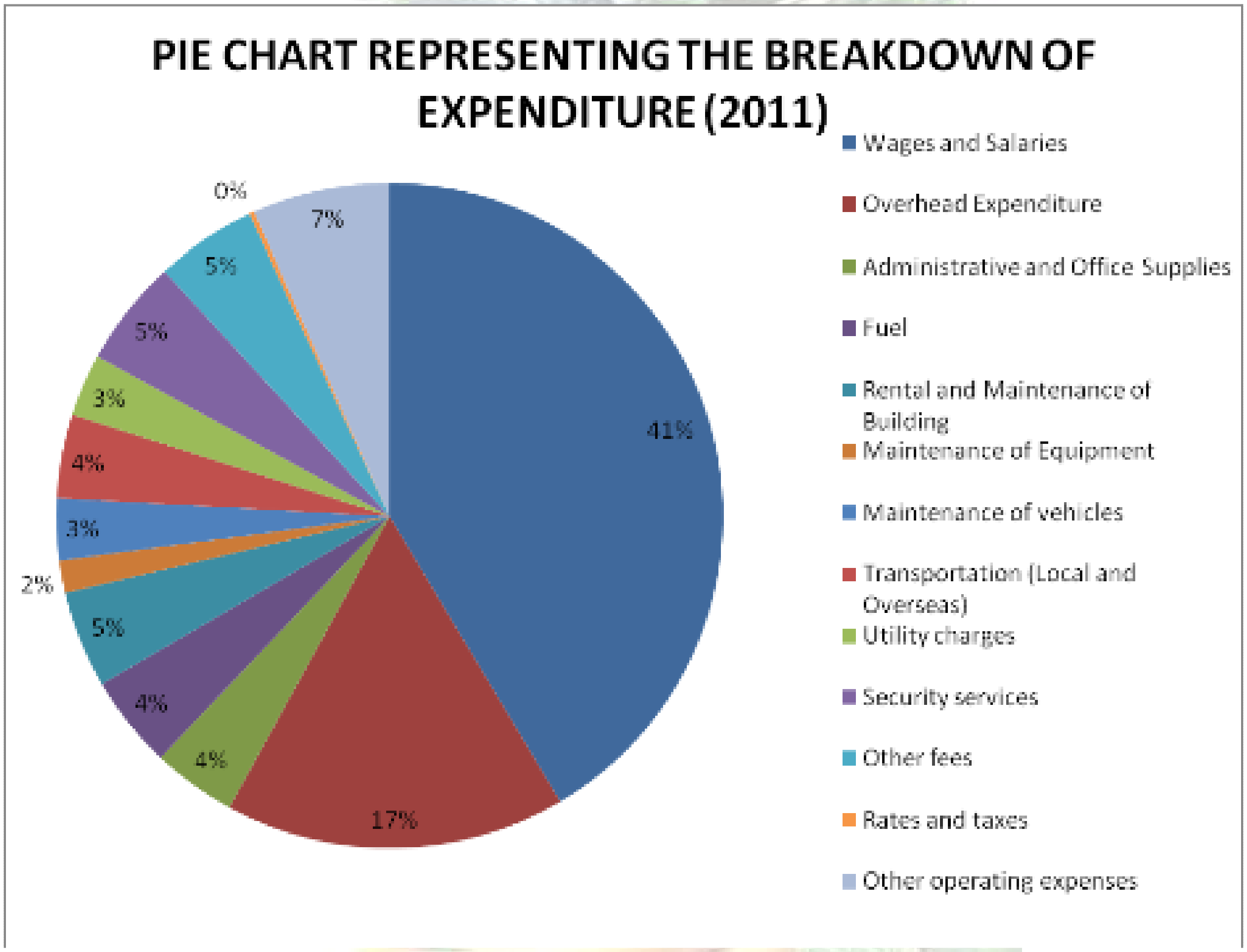

Figure 8.2 (a): Breakdown of GMC'S expenditure for 2011

9. OTHER ACTIVITIES

9.1 Preparation of Promotional Documents


Agro-Marketer Newsletter
Volume 1, Issue 1 July, 2011

COLD STORAGE FACILITIES IN AGRICULTURE

The Agricultural Sector is a major contributor to the economic development of Guyana. This sector is dominated by the production of rice and sugar. However, the loss of privileged access to the European Union (EU) markets and the increased instability in global commodity markets, coupled with the necessity to expand Guyana's economy, makes the expansion of the non-traditional sector very important.

Poor postharvest practices can cause significant losses to fruits and vegetables and result in reduced income. Some factors which contribute to postharvest losses include:

- Disease caused by fungi and/or bacteria
- Physical injuries due to insects, mechanical force, chemicals, heat or freezing
- Non-disease disorders resulting from storage conditions that disturb normal metabolism

Inside this issue:

Cold storage facilities	1-3
Retail Market Prices	4
Staff participation of seminar in China	5
Exhibition exposition	5
Agri service	6
Brokerage services	6
Launch of Guyana Prison Service Board	7

About this Newsletter

This newsletter is a quarterly bulletin of the Guyana Marketing Corporation. It provides information and market intelligence in non-traditional crops for the local and export markets. The newsletter is aimed at strengthening the information base of our farmers, agribusinesses and other stakeholders.

The following were prepared:

1. Refrigerated Truck Brochures
2. Refrigerated Container Brochures
3. Agriculture Filed Crate Brochures.
4. News Letters.

Figure 9.1(a): GMC's Agro-Marketer Newsletter

9.2 Public Relations

Guyana Marketing Corporation has continued to keep the public well informed through several features including press releases, television programmes and publications.

9.3 Buy Local Initiative

In an effort to increase the consumption of local foods, Guyana Marketing Corporation embarked on Buy Local Initiative by visiting supermarkets so as to increase the sale and usage of the extensive and diverse variety of local manufactured products available in Guyana. During January 2011, Marketing Officers convened with managers and senior representatives of leading supermarkets in Georgetown. These meetings were organized to inculcate the role supermarkets play in the Ministry's push to support local products; shelving a wider variety of local products from more local manufacturers. Additionally, these meetings provided a genuine opportunity for Marketing Officers to receive first hand information pertaining to our local manufactures by highlighting challenges faced by supermarkets when conducting business with them.

APPENDIX

Appendix 1: Statistical Highlights of Non-Traditional Agricultural Exports 2008-2011

COMMODITY	2008	2009	2010	2011	diff 2011-2010	% diff
Total volume exported (tonnes)	7,358	9,445	9,562	11,620	2,058	22
Export Value ('000 G$)	**1,593,460,584.55**	**1,069,841,738.76**	**1,043,124,386.96**	**1,471,572,185.53**	428,447,799	41
Export Value ('000 US$)	16,879,176.27	5,314,524.44	5,124,755.90	7,252,425.76	2,127,670	42
Rate of exchange (US$-G$)	1.00:202.01	1.00:202.02	1.00:203.00	1.00:203.00		
MAJOR COMMODITIES EXPORTED (TONNES)						
COCONUT CRUDE OIL	1,455	594	357	357	0	0
COPRA	1,903	3,249	901	734	-167	-19
COPRA MEAL	135	179	82	7	-75	-92
JUICES	11	14	0	5	5	0
LIME	9	32	78	85	7	9
MANGO	441	358	328	170	-158	-48
PINEAPPLE	26	31	60	106	46	77
PLANTAIN	310	187	155	159	4	2
PUMPKIN	485	529	546	452	-94	-17
PEPPER (Hot)	47	12	6	13	7	110
PEPPER (Wiri Wiri)	4	40	56	38	-17	-31
HEART OF PALM	1,030	469	489	393	-96	-20
WATERMELON	215	365	479	289	-190	-40
TOTAL VOLUME EXPORTED (TONNES)						
VIA AIR	568	723	567	632	65	11
VIA SEA	6,547	8,700	8,998	10,989	1,991	22
COMMODITY	**2008**	**2009**	**2010**	**2011**	**diff 2011-2010**	**% Diff**
REGIONAL MARKETS (TONNES)						
BARBADOS	941	1,075.39	1,399.15	1,073.35	-326	-23
DOMINICA	889	339.96	517.78	656.86	139	27
TRINIDAD	2,726	4,176.31	1,351.97	1,578.23	226	17
ANTIGUA & BARBUDA	71	146.91	60.02	49.30	-11	-18
SAINT LUCIA	212	176.24	0.00	0.00	0	0
SURINAME	5	58.14	17.16	80.00	63	366
SAINT VINCENT & THE GRENADIES	0	10.28	0.00	0.00	0	0

Appendix 1: Statistical Highlights of Non-Traditional Agricultural Exports 2008-2011

EXTRA-REGIONAL MARKETS (TONNES)	2008	2009	2010	2011	diff 2011-2010	% Diff
CANADA	1,013	604.28	660.35	505.29	-155	-23
FRANCE	848	451.89	457.54	409.77	-48	-10
ITALY	0	0.00	0.00	0.00	0	0
U.K.	12	4.36	15.68	17.14	1	9
U.S.A.	220	114.53	80.23	159.73	79	99
DOMINICAN REPUBLIC	0	2,105.96	4,909.02	7,063.30	2,154	44

COMMODITY	2008	2009	2010	2011	diff 2011-2010	% Diff
PROCESSED (Tonnes)						
Achar	5	2	1	21	20	2,735
Copra	1,903	3,249	901	734	-167	-19
Copra Meal	135	179	82	7	-75	-92
Casareep	18	8	3	19	16	492
Guava Jam & Jelly	3	3	4	2	-2	-56
Juices	11	14	0	5	5	0
Pepper (crushed)	0	1	3	6	2	71
Pineapple (Chunks)	38	102	14	25	11	78

FRESH (TONNES)	2008	2009	2010	2011	diff 2011-2010	% Diff
Bora	32	26	17	17	0	0
Boulanger	17	17	16	22	5	33
Calaloo (poi)	1	0	0	0	0	-80
Coconut	268	2,707	5,449	7,883	2,434	45
Coffee bean	2	3	0	0	0	0
Citrus (lime, orange, tangerine)	24	33	99	116	17	17
Eddo	116	97	95	157	62	65
Mango	441	358	328	170	-159	-48
Pepper (hot)	47	12	6	13	6	97
Pepper (wiri wiri)	4	40	56	38	-17	-31
Pineapple	26	31	60	106	46	76
Plantain	310	187	155	159	3	2
Pumpkin	485	529	546	452	-95	-17
Seame	33	12	10	6	-3	-35
Squash	4	3	7	8	1	11

Table 1A: Quarterly Average Wholesale Prices for 2011 at the Reported Markets

COMMODITY	UNIT	1ST QTR	2ND QTR	3RD QTR	4TH QTR	AVERAGE 2011
ANNA REGINA WHOLESALE MARKET						
FRUITS						
BANANA (APPLE)	$/KGS	65.67	58.97	58.21	55.00	59.46
BANANA (CAYENNE)	$/KGS	105.33	110.61	104.96	121.00	110.48
CORN (GREEN)	$/KGS	-	-	-	-	-
LIME (ROUND)	$/KGS	423.50	225.87	234.85	224.16	277.09
LEMON	$/KGS	231.00	-	-	148.50	189.75
MANGO	$/KGS	-	-	-	-	-
GOLDEN - APPLE	$/KGS	-	-	-	-	-
ORANGE	$/KGS	72.42	151.01	130.63	108.17	115.56
PAPAW	$/KGS	527.08	537.78	275.00	110.00	362.47
PASSION FRUIT	$/KGS	145.20	214.85	250.80	484.00	273.71
PINEAPPLE	$/KGS	160.63	135.32	153.07	157.14	151.54
SAPODILLA	$/KGS	322.18	-	220.00	220.00	254.06
TANGERINE	$/KGS	132.00	231.00	-	132.00	165.00
WATERMELON	$/KGS	110.00	148.50	116.11	93.50	117.03
GROUND PROVISION						
CASSAVA	$/KGS	66.83	101.44	110.61	126.50	101.35
EDDO	$/KGS	78.42	87.08	86.17	79.75	82.85
PLANTAIN	$/KGS	86.75	102.06	122.83	150.94	115.65
SWEET POTATO	$/KGS	115.50	150.64	148.50	132.00	136.66
LEGUMES						
MINICA # 4	$/KGS	-	-	-	-	-
MEAT						
BEEF	$/KGS	600.00	600.00	562.43	599.43	590.47
CHICKEN (LOCAL)	$/KGS	689.33	767.56	825.00	795.67	769.39
EGGS (LOCAL WHITE)	$/TY	820.00	816.67	845.56	958.33	860.14
SEASONINGS						
ESCHALLOT	$/KGS	623.33	478.50	276.22	253.00	407.76
PEPPER (HOT)	$/KGS	660.00	971.67	531.67	341.00	626.08
PEPPER (SWEET)	$/KGS	-	-	-	-	-
PEPPER (WIRI WIRI) CHERRY	$/KGS	1,246.67	2,090.00	1,393.33	1,034.00	1,441.00
VEGETABLES						
BORA	$/KGS	275.00	252.08	174.93	253.92	238.98
BOULANGER(MED)	$/KGS	53.17	90.75	66.45	52.25	65.66
CABBAGE	$/KGS	245.67	342.22	399.67	407.00	348.64
CALALOO	$/KGS	155.76	193.60	220.00	151.96	180.33
CORILLA	$/KGS	435.11	403.33	286.00	333.67	364.53
CUCUMBER	$/KGS	119.17	116.60	104.62	84.33	106.18
OCHRO	$/KGS	278.67	203.81	103.83	93.50	169.95
PAK CHOI	$/KGS	198.00	211.20	243.65	210.65	215.88
PUMPKIN	$/KGS	61.67	79.29	65.72	49.04	63.93
SAEME	$/KGS	586.67	880.00	880.00	238.33	646.25
SQUASH (MED)	$/KGS	58.67	72.60	31.78	29.94	48.25
TOMATO	$/KGS	506.00	392.33	423.50	682.00	500.96

Table 1A: Quarterly Average Wholesale Prices for 2011 at the Reported Markets

COMMODITY	UNIT	1ST QTR	2ND QTR	3RD QTR	4TH QTR	AVERAGE 2011
BOURDA WHOLESALE MARKET						
FRUITS						
BANANA (APPLE)	$/KGS	149.45	164.72	161.58	166.83	160.65
BANANA (CAYENNE)	$/KGS	247.92	273.83	267.54	271.11	265.10
BANANA (SWEET FIG)	$/KGS	248.11	270.89	259.48	265.31	260.95
GOLDEN - APPLE	$/KGS	-	174.03	151.28	124.67	149.99
GRAPEFRUIT	$/KGS	138.01	192.50	207.97	198.61	184.27
LEMON	$/KGS	237.60	247.50	381.33	268.89	283.83
LIME (ROUND)	$/KGS	383.56	412.16	332.67	274.40	350.70
MANGO	$/KGS	480.33	421.26	342.56	395.77	409.98
ORANGE	$/KGS	81.16	195.58	189.49	135.62	150.46
PAPAW	$/KGS	343.75	384.36	439.12	334.35	375.39
PASSION FRUIT	$/KGS	272.45	322.43	352.52	369.34	329.19
PINEAPPLE	$/KGS	147.28	152.11	147.80	152.45	149.91
SAPODILLA	$/KGS	426.56	503.07	439.73	368.09	434.36
TANGERINE	$/KGS	106.29	245.45	258.92	206.08	204.19
WATERMELON	$/KGS	145.33	167.78	148.81	120.64	145.64
GROUND PROVISION						
CASSAVA	$/KGS	56.36	91.85	137.89	189.89	119.00
EDDO	$/KGS	75.91	82.64	89.78	79.12	81.86
PLANTAIN	$/KGS	183.93	195.08	214.90	272.61	216.63
SWEET POTATO	$/KGS	117.50	128.78	139.33	106.72	123.08
YAM	$/KGS	245.58	270.30	378.37	439.10	333.34
LEGUMES						
MINICA # 4	$/KGS	868.27	836.00	-	-	852.13
NUTS						
COCONUT (DRY)	$/100	3,507.78	3,633.28	3,437.96	3,357.45	3,484.12
COCONUT (WATER)	$/100	5,671.00	5,517.50	5,399.67	-	5,529.39
SEASONINGS						
ESCHALLOT	$/KGS	499.92	288.28	193.66	245.06	306.73
GINGER	$/KGS	572.49	658.30	698.13	667.67	649.15
PEPPER (HOT)	$/KGS	533.15	740.42	473.51	235.58	495.66
PEPPER (SWEET)	$/KGS	595.65	872.09	647.04	648.78	690.89
PEPPER (WIRI WIRI) CHERRY	$/KGS	972.40	1,219.53	576.74	329.05	774.43
SCALLION	$/KGS	481.79	272.33	189.44	-	314.52
VEGETABLES						
BORA	$/KGS	218.17	206.07	186.94	161.04	193.05
BOULANGER(LGE)	$/KGS	205.63	269.50	-	-	237.56
BOULANGER(MED)	$/KGS	180.06	195.92	142.32	149.60	166.98
CABBAGE	$/KGS	166.47	309.28	280.08	270.50	256.58
CALALOO	$/KGS	150.22	171.27	160.27	174.43	164.05
CORILLA	$/KGS	272.17	292.22	250.43	221.23	259.01
CUCUMBER	$/KGS	121.73	125.55	111.41	100.33	114.76
OCHRO	$/KGS	171.17	172.11	124.57	143.11	152.74
PAK CHOI	$/KGS	193.60	190.43	224.29	225.54	208.47
PUMPKIN	$/KGS	105.33	125.48	85.98	97.61	103.60
SAEME	$/KGS	547.67	517.00	590.00	475.04	532.43
SQUASH (MED)	$/KGS	65.51	118.07	85.42	94.82	90.96
TOMATO	$/KGS	483.17	333.44	529.64	540.10	471.59

Table 1A: Quarterly Average Wholesale Prices for 2011 at the Reported Markets

COMMODITY	UNIT	1ST QTR	2ND QTR	3RD QTR	4TH QTR	AVERAGE 2011
CHARITY WHOLESALE MARKET						
FRUITS						
BANANA (APPLE)	$/KGS	64.07	69.82	67.83	67.59	67.33
BANANA (CAYENNE)	$/KGS	124.50	99.31	98.39	84.76	101.74
CARAMBOLA	$/KGS	28.00	40.70	29.00	37.40	33.78
CHERRY	$/KGS	-	-	-	-	-
CORN (GREEN)	$/KGS	-	-	-	-	-
LEMON	$/KGS	207.49	187.00	198.00	81.68	168.54
LIME (ROUND)	$/KGS	191.86	275.92	213.91	164.27	211.49
GOLDEN - APPLE	$/KGS	-	-	-	-	-
ORANGE	$/KGS	60.50	116.72	114.90	75.26	91.84
PINEAPPLE	$/KGS	157.14	129.21	-	-	143.17
TANGERINE	$/KGS	-	-	-	-	-
WATERMELON	$/KGS	137.33	101.83	143.00	152.17	133.58
GROUND PROVISION						
CASSAVA	$/KGS	52.83	74.65	126.50	193.11	111.77
EDDO	$/KGS	135.17	127.27	118.25	125.89	126.64
PLANTAIN	$/KGS	111.67	114.00	129.56	198.25	138.37
SWEET POTATO	$/KGS	121.00	89.38	88.00	73.15	92.88
MEAT						
EGGS (LOCAL WHITE)	$/TY	798.33	781.67	850.00	1,210.56	910.14
CHICKEN (LOCAL)	$/KGS	715.00	716.33	931.33	1,040.11	850.69
NUTS						
COCONUT (DRY)	$/100	1,394.67	1,838.89	2,083.33	3,762.50	2,269.85
COCONUT (WATER)	$/100	2,555.67	2,450.00	2,712.50	2,973.33	2,672.88
SEASONINGS						
ESCHALLOT	$/KGS	484.00	293.33	366.67	635.56	444.89
PEPPER (HOT)	$/KGS	723.67	935.00	701.56	684.44	761.17
PEPPER (SWEET)	$/KGS	-	1,094.50	869.00	996.11	986.54
PEPPER (WIRI WIRI) CHERRY	$/KGS	1,537.07	1,925.00	1,921.33	1,603.55	1,746.74
STARCH						
CASSAVA CASSAREEP	$/GALS	-	-	-	-	-
COCONUT CASSAREEP	$/GALS	-	-	-	-	-
CASSAVA STARCH	$/KGS	-	-	-	-	-
COPRA	$/KGS	71.73	90.83	95.90	-	86.16
HONEY	$/GALS	-	-	-	-	-
VEGETABLES						
BORA	$/KGS	278.03	252.08	261.25	275.00	266.59
BOULANGER(MED)	$/KGS	188.22	195.25	173.55	176.00	183.25
CABBAGE	$/KGS	377.67	378.89	459.56	577.74	448.46
CALALOO	$/KGS	-	-	-	-	-
CORILLA	$/KGS	198.00	177.84	321.44	339.17	259.11
CUCUMBER	$/KGS	101.93	88.92	110.00	125.25	106.53
OCHRO	$/KGS	224.33	221.83	180.89	270.11	224.29
PAK CHOI	$/KGS	195.80	159.49	277.20	253.70	221.55
PUMPKIN	$/KGS	96.33	98.08	102.97	96.92	98.58
SQUASH (MED)	$/KGS	73.33	77.00	65.00	146.67	90.50
TOMATO	$/KGS	483.50	364.33	457.11	935.00	559.99

Table 1A: Quarterly Average Wholesale Prices for 2011 at the Reported Markets

COMMODITY	UNIT	1ST QTR	2ND QTR	3RD QTR	4TH QTR	AVERAGE 2011
PARIKA FARMGATE MARKET						
FRUITS						
BANANA (APPLE)	$/KGS	81.17	85.67	68.20	68.20	75.81
BANANA (CAYENNE)	$/KGS	114.67	120.18	111.47	110.00	114.08
BANANA (SWEET FIG)	$/KGS	121.50	133.99	124.67	136.95	129.28
BANANA (SOUR FIG)	$/KGS	-	-	-	-	-
LIME (LONG)	$/KGS	132.00	135.65	49.94	77.22	98.70
LIME (ROUND)	$/KGS	228.43	318.24	46.20	61.60	163.62
ORANGE	$/KGS	71.35	183.33	150.33	92.77	124.45
PAPAW	$/KGS	278.82	246.89	252.08	227.03	251.20
PINEAPPLE	$/KGS	125.33	126.80	129.21	88.61	117.49
TANGERINE	$/KGS	72.04	-	198.00	124.85	131.63
WATERMELON	$/KGS	97.63	133.33	108.78	83.54	105.82
GROUND PROVISION						
CASSAVA	$/KGS	39.08	79.19	102.67	134.20	88.79
EDDO	$/KGS	72.67	73.58	70.43	67.47	71.04
PLANTAIN	$/KGS	122.00	140.33	179.06	218.53	164.98
SWEET POTATO	$/KGS	82.00	104.52	91.36	66.37	86.06
YAM	$/KGS	147.78	191.89	222.44	229.53	197.91
NUTS						
COCONUTS (DRY)	$/100	1,794.33	2,414.00	2,480.00	2,688.33	2,344.17
COCONUT (WATER)	$/100	-	4,500.00	5,000.00	5,000.00	4,833.33
SEASONINGS						
ESCHALLOT	$/KGS	528.00	332.44	262.17	267.91	347.63
GINGER	$/KGS	-	-	-	-	-
PEPPER (HOT)	$/KGS	393.67	646.44	324.62	148.50	378.31
PEPPER (WIRI WIRI) CHERRY	$/KGS	683.47	1,094.13	524.08	238.33	635.00
PEPPER (SWEET)	$/KGS	599.50	726.00	770.00	572.37	666.97
VEGETABLES						
BORA	$/KGS	185.63	152.29	135.67	134.29	151.97
BOULANGER(MED)	$/KGS	171.10	180.56	137.13	130.53	154.83
CABBAGE	$/KGS	141.67	248.11	193.11	184.07	191.74
CALALOO	$/KGS	129.36	144.32	143.44	174.24	147.84
CORILLA	$/KGS	231.00	293.33	199.47	209.00	233.20
CUCUMBER	$/KGS	96.07	93.13	59.40	64.24	78.21
OCHRO	$/KGS	179.67	168.44	117.09	142.63	151.96
PAK CHOI	$/KGS	157.30	154.00	174.53	151.25	159.27
PUMPKIN	$/KGS	70.17	97.96	43.83	57.35	67.33
SAEME	$/KGS	513.33	440.00	542.67	407.73	475.93
SQUASH (MED)	$/KGS	62.82	113.18	68.44	105.36	87.45
TOMATO	$/KGS	394.33	241.50	419.47	498.67	388.49

Table 1A: Quarterly Average Wholesale Prices for 2011 at the Reported Markets

COMMODITY	UNIT	1ST QTR	2ND QTR	3RD QTR	4TH QTR	AVERAGE 2011
PARIKA OPEN MARKET						
FRUITS						
BANANA (APPLE)	$/KGS	93.83	100.14	82.26	79.38	88.90
BANANA (CAYENNE)	$/KGS	144.00	155.71	130.17	120.08	137.49
BANANA (SWEET FIG)	$/KGS	153.00	164.17	142.88	146.36	151.60
LIME (LONG)	$/KGS	-	-	-	-	-
LIME (ROUND)	$/KGS	304.15	369.60	200.20	77.00	237.74
MAMEY	$/KGS	-	-	-	-	-
MANGO	$/KGS	-	-	-	-	-
ORANGE	$/KGS	78.69	207.26	181.19	110.46	144.40
PAPAW	$/KGS	318.30	322.12	316.25	290.28	311.74
PASSION FRUIT	$/KGS	264.00	366.65	412.50	392.70	358.96
PINEAPPLE	$/KGS	140.64	144.69	150.23	133.13	142.18
TANGERINE	$/KGS	118.80	-	-	181.50	150.15
WATERMELON	$/KGS	112.75	153.67	115.50	92.89	118.70
GROUND PROVISION						
CASSAVA	$/KGS	51.33	90.60	126.50	159.50	106.98
EDDO	$/KGS	79.50	84.79	83.11	78.47	81.47
PLANTAIN	$/KGS	155.33	175.39	208.14	242.00	195.22
SWEET POTATO	$/KGS	93.50	120.85	108.53	77.92	100.20
YAMS	$/KGS	179.50	240.17	306.53	331.34	264.39
MEAT						
CHICKEN (LOCAL)	$/KGS	586.67	660.00	730.40	619.30	649.09
EGGS (LOCAL WHITE)	$/TY	600.00	643.33	858.00	951.11	763.11
NUTS						
COCONUT (DRY)	$/100	2,725.00	2,758.33	2,831.11	3,208.33	2,880.69
COCONUT (WATER)	$/100	6,000.00	5,958.33	6,083.34	6,000.00	6,010.42
SEASONINGS						
ESCHALLOT	$/KGS	542.67	437.33	300.67	311.91	398.14
GINGER	$/KGS	528.00	578.00	556.11	705.47	591.89
PEPPER (HOT)	$/KGS	462.67	737.00	399.91	177.83	444.35
PEPPER (SWEET)	$/KGS	612.33	947.33	887.33	711.33	789.58
PEPPER (WIRI WIRI) CHERRY	$/KGS	938.67	1,154.27	575.42	300.67	742.25
VEGETABLES						
BORA	$/KGS	221.88	196.27	170.50	148.96	184.40
BOULANGER(MED)	$/KGS	207.17	219.99	160.60	151.80	184.89
CABBAGE	$/KGS	171.67	290.89	235.40	215.84	228.45
CALALOO	$/KGS	162.36	167.80	230.56	348.87	227.40
CORILLA	$/KGS	308.00	336.11	251.29	259.23	288.66
CUCUMBER	$/KGS	122.47	116.79	109.52	81.77	107.64
OCHRO	$/KGS	221.83	222.64	145.69	166.10	189.07
PAK CHOI	$/KGS	191.40	195.43	210.83	184.80	195.61
PUMPKIN	$/KGS	78.42	118.89	58.33	71.26	81.72
SAEME	$/KGS	586.67	682.00	751.67	487.30	626.91
SQUASH (MED)	$/KGS	83.72	132.90	88.24	127.48	108.09
TOMATO	$/KGS	438.17	302.94	501.60	573.83	454.14

Table 1A: Quarterly Average Wholesale Prices for 2011 at the Reported Markets

COMMODITY	UNIT	1ST QTR	2nd QTR	3rd QTR	4th QTR	AVERAGE 2011
STABROEK WHOLESALE MARKET						
FRUITS						
BANANA (APPLE)	$/KGS	149.26	162.77	158.67	137.90	152.15
BANANA (CAYENNE)	$/KGS	230.42	263.00	216.45	191.33	225.30
BANANA (SWEET FIG)	$/KGS	241.61	263.00	253.79	257.49	253.97
LEMON	$/KGS	23.76	0.00	241.31	239.07	126.03
LIME (ROUND)	$/KGS	339.98	342.80	262.88	186.01	282.92
MANGO	$/KGS	319.00	289.65	243.02	285.13	284.20
ORANGE	$/KGS	79.11	194.44	161.49	129.72	141.19
PAPAW	$/KGS	286.55	307.24	284.91	257.80	284.12
PASSION FRUIT	$/KGS	234.30	292.58	396.38	281.18	301.11
PINEAPPLE	$/KGS	141.10	140.33	132.79	123.10	134.33
WATERMELON	$/KGS	138.67	161.17	135.28	109.11	136.06
GROUND PROVISIONS						
CASSAVA	$/KGS	57.50	88.11	144.60	179.36	117.39
EDDO	$/KGS	77.96	82.46	84.03	80.07	81.13
PLANTAIN	$/KGS	170.30	189.14	213.31	277.22	212.49
SWEET POTATO	$/KGS	117.94	133.20	133.86	104.84	122.46
YAM	$/KGS	248.72	1,002.43	347.36	399.42	499.48
LEGUMES						
BLACKEYE	$/KGS	514.31	499.64	504.53	-	506.16
MINICA # 4	$/KGS	867.29	841.38	869.73	-	859.47
PEANUT	$/KGS	614.00	675.00	793.00	-	694.00
NUTS						
COCONUT (DRY)	$/100	3,585.93	3,672.30	3,574.81	3,796.09	3,657.28
COCONUT (WATER)	$/100	5,598.61	5,649.22	4,000.00	3,750.00	4,749.46
SEASONING						
ESCHALLOT	$/KGS	456.31	322.23	180.50	202.45	290.37
GINGER	$/KGS	545.18	673.87	720.30	673.94	653.32
PEPPER (HOT)	$/KGS	529.02	703.17	450.27	202.11	471.14
PEPPER (SWEET)	$/KGS	605.39	796.03	656.33	602.50	665.06
PEPPER (WIRI WIRI) CHERRY	$/KGS	926.93	1,066.27	513.27	301.17	701.91
SCALLION	$/KGS	453.08	317.67	180.30	-	317.01
VEGETABLES						
BORA	$/KGS	212.07	211.46	172.74	144.09	185.09
BOULANGER(LGE)	$/KGS	202.77	220.00	0.00	-	140.92
BOULANGER(MED)	$/KGS	180.81	197.27	138.81	160.56	169.36
CABBAGE	$/KGS	170.69	292.90	285.45	265.11	253.54
CALALOO	$/KGS	149.60	133.00	191.70	136.45	152.69
CORILLA	$/KGS	256.84	286.18	239.59	210.59	248.30
CUCUMBER	$/KGS	116.45	140.59	111.07	90.52	114.66
OCHRO	$/KGS	170.89	182.66	111.93	130.42	148.98
PAK CHOI	$/KGS	184.80	185.57	214.83	190.89	194.02
PUMPKIN	$/KGS	96.83	122.31	88.18	81.50	97.21
SAEME	$/KGS	421.67	577.14	460.78	423.81	470.85
SQUASH (MED)	$/KGS	63.68	107.06	76.86	87.59	83.80
TOMATO	$/KGS	445.25	298.76	441.20	476.22	415.36

Table 1A: Quarterly Average Wholesale Prices for 2011 at the Reported Markets

COMMODITY	UNIT	1ST QTR	2nd QTR	3rd QTR	4th QTR	AVERAGE 2011
NEW AMSTERDAM WHOLESALE MARKET						
FRUITS						
BANANA (APPLE)	$/KGS	121.11	159.00	163.53	143.73	146.84
BANANA (CAYENNE)	$/KGS	159.44	195.50	185.53	191.40	182.97
BANANA (SWEET FIG)	$/KGS	128.78	171.22	166.47	143.73	152.55
LIME (ROUND)	$/KGS	136.03	171.86	144.76	171.58	156.06
MANGO	$/KGS	88.00	164.27	92.77	96.80	110.46
ORANGE	$/KGS	108.48	142.87	139.04	138.88	132.32
PAPAW	$/KGS	277.51	261.37	258.19	246.58	260.91
PASSION FRUIT	$/KGS	122.10	132.00	330.00	-	194.70
PINEAPPLE	$/KGS	156.39	153.55	156.56	141.34	151.96
WATERMELON	$/KGS	134.52	160.67	187.00	230.73	178.23
GROUND PROVISIONS						
CASSAVA	$/KGS	108.67	170.00	176.00	177.83	158.13
EDDO	$/KGS	110.61	170.00	176.00	176.00	158.15
PLANTAIN	$/KGS	162.44	219.33	278.67	304.33	241.19
SWEET POTATO	$/KGS	133.33	176.00	176.00	177.83	165.79
YAM	$/KGS	398.33	398.50	430.22	484.00	427.76
LEGUMES						
BLACKEYE	$/KGS	264.00	354.93	341.73	391.60	338.07
MINICA # 4	$/KGS	491.82	547.56	614.04	697.48	587.73
NUTS						
COCONUT (DRY)	$/100	1,094.22	1,006.67	1,000.00	1,000.00	1,025.22
MEAT			0.00			-
BEEF	$/KGS	528.00	528.00	585.69	603.53	561.31
CHICKEN (LOCAL)	$/KGS	563.44		785.39	672.59	673.81
EGGS (LOCAL WHITE)	$/TY	763.33	748.59	938.33	988.89	859.79
SEASONING						
ESCHALLOT	$/KGS	425.83	366.67	256.53	235.40	321.11
GINGER	$/KGS	660.61	1,134.17	1,424.50	1,450.17	1,167.36
PEPPER (HOT)	$/KGS	493.78	601.83	504.90	324.87	481.34
PEPPER (SWEET)	$/KGS	895.28	1,006.33	722.33	914.83	884.69
PEPPER (WIRI WIRI) CHERRY	$/KGS	981.20	1,216.60	984.13	573.83	938.94
VEGETABLES						
BORA	$/KGS	142.36	97.72	87.36	65.14	98.14
BOULANGER(LGE)	$/KGS	221.95	660.73	177.47	204.60	316.19
BOULANGER(MED)	$/KGS	192.29	184.59	163.78	182.67	180.83
CABBAGE	$/KGS	192.22	290.17	286.73	372.90	285.51
CALALOO	$/KGS	160.16	175.12	219.56	165.09	179.98
CORILLA	$/KGS	231.00	228.00	231.00	321.93	252.98
CUCUMBER	$/KGS	130.53	189.02	115.13	104.88	134.89
OCHRO	$/KGS	177.22	187.67	157.67	172.33	173.72
PAK CHOI	$/KGS	275.00	436.33	324.87	326.33	340.63
PUMPKIN	$/KGS	108.67	102.67	101.66	72.68	96.42
SAEME	$/KGS	344.50	447.33	396.00	-	395.94
SQUASH (MED)	$/KGS	59.89	98.27	79.06	72.23	77.36
TOMATO	$/KGS	448.67	346.83	472.51	534.05	450.52

Table 1B: Quarterly Average Retail Prices for 2011 at the Reported Markets

COMMODITY	UNIT	1ST QTR	2ND QTR	3RD QTR	4TH QTR	AVERAGE 2011
BOURDA RETAIL MARKET						
FRUITS						
BANANA (APPLE)	$/KGS	230.93	255.65	253.81	242.72	245.78
BANANA (CAYENNE)	$/KGS	356.86	365.79	366.03	353.00	360.42
BANANA (SWEET FIG)	$/KGS	357.83	371.08	354.27	349.60	358.20
GOLDEN - APPLE	$/KGS	456.50	345.57	349.64	408.82	390.13
GRAPEFRUIT	$/KGS	-	319.00	429.00	348.33	365.44
LEMON	$/KGS	659.27	990.00	501.77	418.00	642.26
LIME (ROUND)	$/KGS	574.52	503.07	410.41	397.22	471.30
MAMEY	$/KGS	-	473.00	674.42	511.50	552.97
MANGO	$/KGS	599.87	750.93	507.70	658.18	629.17
ORANGE	$/KGS	128.33	245.08	243.56	194.98	202.99
PAPAW	$/KGS	577.87	589.60	639.00	460.99	566.86
PASSION FRUIT	$/KGS	402.60	453.20	519.68	549.56	481.26
PINEAPPLE	$/KGS	181.55	186.27	186.64	189.13	185.90
PLANTAIN	$/KGS	284.33	289.33	309.82	370.89	313.59
SAPODILLA	$/KGS	595.47	718.67	771.79	579.25	666.29
TANGARINE	$/KGS	224.40	310.20	298.01	303.64	284.06
WATERMELON	$/KGS	230.17	248.67	217.40	176.30	218.13
GROUND PROVISION						
CASSAVA	$/KGS	91.13	141.15	205.76	234.83	168.22
EDDO	$/KGS	172.11	171.39	163.53	144.73	162.94
SWEET POTATO	$/KGS	197.53	219.48	205.46	165.53	197.00
YAM	$/KGS	362.75	417.33	554.16	610.81	486.26
LEGUMES						
MINICA # 4	$/KGS	1,036.44	988.53	-	586.67	870.55
BLACKEYE	$/KGS	560.27	586.67	-	880.00	675.64
MEAT						
BEEF	$/KGS	646.00	642.92	704.91	750.22	686.01
CHICKEN	$/KGS	653.67	670.33	833.29	691.00	712.07
EGGS (LOCAL WHITE)	$/EAC	26.33	25.67	32.68	35.81	30.12
PORK	$/KGS	722.82	778.00	920.26	987.39	852.12
NUTS						
COCONUT (DRY)	$/EAC	123.62	112.93	114.03	116.23	116.70
COCONUT (WATER)	$/EAC	275.84	272.80	260.33	264.00	268.24
SEASONINGS						
ESCHALLOT	$/KGS	649.00	416.62	284.27	329.83	419.93
CELERY		961.00	822.33	1,120.78	1,376.67	1,070.19
GINGER	$/KGS	743.67	867.73	884.32	901.50	849.31
PEPPER (HOT)	$/KGS	709.17	926.27	618.04	337.19	647.67
PEPPER (SWEET)	$/KGS	779.33	1,008.34	855.95	828.39	868.00
PEPPER (WIRI WIRI) CHERRY	$/KGS	1,572.27	1,509.20	759.73	493.74	1,083.73
SCALLION	$/KGS	644.67	344.00	267.50		418.72
VEGETABLES						
BORA	$/KGS	280.50	255.20	244.20	235.82	253.93
BOULANGER(LGE)	$/KGS	448.80	479.97	440.00	440.00	452.19
BOULANGER(MED)	$/KGS	376.20	412.13	324.93	226.11	334.84
CABBAGE	$/KGS	239.17	380.91	350.12	354.67	331.22
CALALOO	$/KGS	269.28	247.28	267.59	261.32	261.37
CORILLA	$/KGS	372.67	380.13	341.45	304.00	349.56
CUCUMBER	$/KGS	177.47	181.87	155.83	144.98	165.04
OCHRO	$/KGS	243.33	244.03	176.14	197.28	215.19
PAK CHOI	$/KGS	356.40	314.60	337.33	306.55	328.72
PUMPKIN	$/KGS	154.00	182.02	126.28	144.68	151.75
SAEME	$/KGS	687.50	726.00	770.00	689.33	718.21
SQUASH (MED)	$/KGS	104.87	168.91	128.67	128.85	132.82
TOMATO	$/KGS	655.67	467.21	677.46	696.42	624.19

Table 1B: Quarterly Average Retail Prices for 2011 at the Reported Markets

COMMODITY	UNIT	1ST QTR	2ND QTR	3RD QTR	4TH QTR	AVERAGE 2011
STABROEK RETAIL MARKET						
FRUITS						
AVOCADO	$/KGS	1,416.80	1,371.33	2,141.33	1,980.00	1,727.36
BANANA (APPLE)	$/KGS	225.00	250.20	228.43	213.00	229.16
BANANA (CAYENNE)	$/KGS	350.00	367.62	338.07	280.41	334.02
BANANA (SWEET FIG)	$/KGS	353.33	369.95	360.35	346.00	357.41
LEMON	$/KGS	510.84	-	387.70	349.13	415.89
LIME (ROUND)	$/KGS	479.45	459.43	365.80	302.97	401.91
MAMEY	$/KGS	-	473.00	430.47	-	451.73
MANGO	$/KGS	501.60	-	358.60	435.78	431.99
ORANGE	$/KGS	117.33	232.83	205.94	179.91	184.00
PAPAW	$/KGS	492.62	513.70	471.30	350.93	457.14
PASSION FRUIT	$/KGS	349.80	415.80	477.71	299.36	385.67
PINEAPPLE	$/KGS	174.53	228.38	171.39	156.28	182.65
PLANTAIN	$/KGS	239.33	265.17	290.21	344.87	284.90
SAPODILLA	$/KGS	448.80	880.00	469.17	750.20	637.04
TANGARINE	$/KGS	145.20	-	212.85	254.94	204.33
WATERMELON	$/KGS	217.33	250.57	204.36	173.15	211.36
GROUND PROVISIONS						
CASSAVA	$/KGS	89.67	130.05	203.27	220.00	160.75
EDDO	$/KGS	131.67	139.08	140.70	124.97	134.10
SWEET POTATO	$/KGS	181.67	192.73	195.56	150.03	180.00
YAM	$/KGS	347.67	375.54	480.99	498.06	425.56
LEGUMES						
BLACKEYE	$/KGS	574.93	574.93	560.27	528.00	559.53
MINICA # 4	$/KGS	1,030.58	964.09	1,013.96	1,056.00	1,016.16
PEANUT	$/KGS	660.00	739.26	862.00		753.75
MEAT						
BEEF	$/KGS	644.00	648.27	717.82	759.00	692.27
CHICKEN	$/KGS	659.00	671.53	854.04	744.50	732.27
EGGS (LOCAL WHITE)	$/EAC	26.33	25.33	31.50	29.88	28.26
PORK	$/KGS	722.33	784.41	939.65	1,001.56	861.99
NUTS						
COCONUT (DRY)	$/EAC	117.70	117.33	125.94	123.27	121.06
COCONUT (WATER)	$/EAC	277.20	272.07	195.43	264.00	252.18
SEASONING						
CELERY	$/KGS	859.33	822.06	1,173.33	1,408.67	1,065.85
ESCHALLOT	$/KGS	615.33	441.88	276.91	281.11	403.81
GINGER	$/KGS	701.17	835.40	883.58	855.50	818.91
PEPPER (HOT)	$/KGS	686.00	897.56	579.01	276.84	609.85
PEPPER (SWEET)	$/KGS	800.33	1,042.10	894.05	812.22	887.18
PEPPER (WIRI WIRI) CHERRY	$/KGS	1,227.60	1,447.60	708.28	434.19	954.42
VEGETABLES						
BORA	$/KGS	268.40	271.70	268.58	319.13	281.95
BOULANGER(LGE)	$/KGS	434.87	485.47	440.00	440.00	450.08
BOULANGER(MED)	$/KGS	370.33	387.20	290.40	226.11	318.51
CABBAGE	$/KGS	227.67	372.58	359.45	324.04	320.93
CALALOO	$/KGS	253.44	221.76	235.08	216.59	231.72
CORILLA	$/KGS	367.33	384.13	428.68	280.60	365.19
CUCUMBER	$/KGS	167.20	168.67	158.12	133.75	156.93
OCHRO	$/KGS	235.33	254.22	165.77	182.72	209.51
PAK CHOI	$/KGS	334.40	314.60	332.84	269.72	312.89
PUMPKIN	$/KGS	143.83	166.67	120.72	114.43	136.41
SAEME	$/KGS	608.50	825.00	784.67	697.40	728.89
SQUASH (MED)	$/KGS	103.64	161.09	113.84	113.58	123.04
TOMATO	$/KGS	578.67	432.45	563.82	592.68	541.91

Table II: Regional and Extra-Regional Exports via Timehri During 2011 as compared with 2008, 2009 and 2010.

COMMODITY	EXPORT VOLUME (TONNES)	EXPORT VOLUME (TONNES)	EXPORT VOLUME (TONNES)	EXPORT VOLUME (TONNES)	EXPORT VALUE $G	$US	% OF TOT. VOLUME
REGIONAL MARKETS	**2008**	**2009**	**2010**	**2011**	**2011**	**2011**	**2011**
Achar	0.00	0.02	0.16	0.01	2,419	12	0.00
Butternut Squash	0.00	0.00	5.11	7.09	1,914,740	9,432	1.12
Bora	0.19	0.01	0.01	0.21	81,638	402	0.03
Boulanger	0.00	0.01	0.03	0.19	40,929	202	0.03
Cantelope	0.00	0.00	0.33	0.02	8,100	40	0.00
Cassava	0.00	0.00	0.18	1.16	149,064	734	0.18
Cassava Flour	0.00	0.15	0.00	0.22	89,050	439	0.03
Cucumber	0.00	0.01	0.01	9.43	1,024,649	5,048	1.49
Eddo	0.00	2.20	0.21	3.81	530,365	2,613	0.60
Ginger	10.00	0.46	0.18	0.06	37,360	184	0.01
Lettuce	0.00	0.00	0.00	0.01	2,571	13	0.00
Juice	0.00	0.00	0.00	0.02	2,700	13	0.00
Limes	0.00	0.00	0.06	17.24	8,014,794	39,482	2.72
Mango	0.00	0.01	0.02	0.14	22,932	113	0.02
Papaw	0.00	0.01	0.60	13.88	5,833,106	28,735	2.19
Passion fruit	0.00	0.01	0.03	1.03	430,369	2,120	0.16
Pepper Sweet	0.00	0.00	0.00	0.31	147,595	727	0.05
Pepper (hot)	0.00	0.01	0.00	0.16	60,250	297	0.02
Pepper (Sauce)	1.49	1.45	0.01	0.14	39,802	196	0.02
Pepper (Wiri Wiri)	0.00	0.00	0.01	0.39	439,643	2,166	0.06
Pineapple	4.28	0.01	12.77	22.42	5,115,188	25,198	3.54
Plantain	2.89	1.05	0.03	29.48	5,271,027	25,966	4.66
Pumpkin	0.00	0.03	0.03	3.00	244,464	1,204	0.47
Seasoning	1.19	0.00	0.01	1.60	1,081,633	5,328	0.25
Tomato	0.00	0.00	0.13	0.89	241,838	1,191	0.14
Watermelon	0.00	0.02	0.03	60.94	5,754,888	28,349	9.63
Sub-Total Regional	**23.33**	**22.59**	**23.88**	**173.88**	**36,581,113**	**180,203**	**27.61**

Table II: Regional and Extra-Regional Exports via Timehri During 2011 as compared with 2008, 2009 and 2010.

COMMODITY	EXPORT VOLUME (TONNES)	EXPORT VOLUME (TONNES)	EXPORT VOLUME (TONNES)	EXPORT VOLUME (TONNES)	EXPORT VALUE $G	EXPORT VALUE $US	% OF TOT. VOLUME
EXTRA REGIONAL MARKETS	2008	2009	2010	2011	2011	2011	2011
Achar	4.73	1.77	0.58	20.95	9,766,308	48,110	3.31
Awara	5.12	2.51	2.64	0.65	214,718	1,058	0.10
Bora	12.42	25.28	16.94	16.86	5,484,434	27,017	2.66
Boulanger	10.95	14.63	13.25	16.02	3,909,740	19,260	2.53
Breadfruit	0.98	3.05	0.66	0.96	287,500	1,416	0.15
Breadnut (frozen)	0.00	8.01	8.83	8.28	5,144,011	25,340	1.31
Breadnut (katahar)	11.42	2.91	10.28	8.53	3,267,905	16,098	1.35
Cabbage	0.00	1.72	0.00	1.01	184,830	910	0.16
Cassava Flour	0.00	0.25	0.10	0.68	256,400	1,263	0.11
Calaloo	0.69	0.18	0.44	0.09	25,200	124	0.01
Cassava Casareep	0.00	1.69	2.63	1.59	768,960	3,788	0.25
Cassava	0.94	0.36	0.00	0.42	187,501	924	0.07
Celery	0.15	0.07	0.44	0.39	129,202	636	0.06
Cerassie Tea	5.17	2.27	0.98	1.63	923,640	4,550	0.26
Coconut (dry)	0.92	3.56	0.59	0.31	23,704	117	0.05
Coconut Choka	0.24	0.25	3.57	3.13	2,452,337	12,080	0.49
Corilla	0.50	0.53	0.72	0.17	62,200	306	0.03
Crabwood Oil	0.04	0.04	0.00	0.04	20,500	101	0.01
Cucumber	0.00	0.06	0.00	0.97	108,640	535	0.15
Eddo	18.27	32.13	28.10	44.12	5,861,475	28,874	6.97
Eshallot	0.11	0.11	0.14	0.49	97,300	479	0.08
Genip	2.44	3.06	4.03	3.09	912,685	4,496	0.49
Golden apple	0.01	0.00	0.72	0.70	210,000	1,034	0.11
Guavas jams & jellies	0.28	2.43	0.00	0.05	41,400	204	0.01
Ginger	0.00	0.00	0.00	0.03	14,400	71	0.01
Kowa	0.00	0.00	0.00	0.04	9,455	47	0.01
Lettuce	0.00	0.00	0.00	1.26	3,978	20	0.20
Mamey apple	1.47	0.95	0.23	1.26	483,000	2,379	0.20
Mango	129.42	358.43	327.74	169.70	32,322,928	159,226	26.80
Noni	1.63	0.33	1.35	0.28	198,800	979	0.04
Ochro	1.27	5.07	1.07	1.63	387,336	1,908	0.26
Passion fruit	0.01	0.02	0.00	0.06	10,368	51	0.01
Pepper (hot)	31.52	11.24	4.54	7.00	3,253,752	16,028	1.11
Pepper (hot) dried	0.00	0.00	0.00	1.81	681,993	3,360	0.29
Pepper (sauce)	5.02	2.08	0.70	3.85	3,327,193	16,390	0.61
Pepper (wiri wiri)	4.30	37.18	55.24	42.43	47,499,675	233,989	6.70
Pineapple	3.69	9.93	3.64	3.85	641,891	3,162	0.61
Plant Parts	4.45	5.34	1.35	2.02	840,914	4,142	0.32
Plantain Chip	0.12	0.17	1.07	0.58	181,491	894	0.09
Pumpkin	4.36	16.38	16.75	51.24	5,895,445	29,042	8.09
Saeme	6.40	12.10	9.74	6.33	3,595,852	17,714	1.00
Sapodilla	1.62	10.35	0.76	3.02	1,038,067	5,114	0.48
Sauces	4.22	14.19	1.28	0.21	121,400	598	0.03
Seasonings	0.36	0.00	0.55	12.16	9,005,209	44,361	1.92
Squash	3.68	3.03	5.73	7.98	1,137,611	5,604	1.26
Starapple	0.20	0.26	0.18	0.77	323,480	1,593	0.12
Sweet basil	0.95	1.11	1.08	3.60	860,600	4,239	0.57
Sweet potato	0.03	0.00	3.23	0.36	66,976	330	0.06
Thyme (dried)	3.44	0.00	4.09	6.29	1,622,456	7,992	0.99
Whitey	1.43	0.08	0.20	0.37	143,600	707	0.06
Sub-Total Extra Regional	**290.12**	**700.36**	**541.52**	**459.24**	**154,008,460**	**758,662**	**72.54**
TOTAL EXPORTS VIA AIR	**313.45**	**722.95**	**565.40**	**633.12**	**190,589,573**	**938,865**	**100**
Note:Rate used for $US1.00=G$203.00							

Table III: Regional and Extra-Regional Exports via Seaports During 2011 as compared with 2008, 2009 and 2010.

COMMODITY	VOLUME (TONNES)	VOLUME (TONNES)	VOLUME (TONNES)	VOLUME (TONNES)	VALUE $G	VALUE $US	% OF TOT. VOLUME
REGIONAL	**2008**	**2009**	**2010**	**2011**	**2011**	**2011**	**2011**
Achar	0.00	0.00	0.00	0.01	4,500	22	0.00
Bora	0.00	0.41	0.15	0.02	4,575	23	0.00
Boulanger	0.87	1.88	2.86	5.32	696,176	3,429	0.05
Butternut Squash	0.30	0.00	4.71	2.48	771,790	3,802	0.02
Cassava	0.00	0.61	0.74	2.17	233,340	1,149	0.02
Cassava Cassreep	0.00	0.00	0.10	0.05	22,500	111	0.00
Cassava Flour	0.00	0.05	0.00	0.05	18,000	89	0.00
Coconut (Dry)	258.86	735.78	341.65	790.41	49,831,739	245,477	7.19
Coconut Milk	0.00	0.00	0.00	2.19	985,200	4,853	0.02
Coconut Oil (crude)	1,455.31	569.37	360.44	357.36	137,722,373	678,435	3.25
Coconut Water	29.80	108.05	230.58	432.27	55,214,912	271,995	3.93
Copra	1,903.13	3,249.28	901.00	711.66	101,545,103	500,222	6.48
Copra Meal.	134.66	178.81	82.21	6.81	782,690	3,856	0.06
Eddo	48.69	62.86	61.35	52.45	6,372,853	31,393	0.48
Ginger	7.04	16.80	4.39	8.07	2,861,539	14,096	0.07
Green Seasoning	0.31	0.00	0.96	3.61	2,265,196	11,159	0.03
Jams & Jellies	2.26	0.00	0.60	0.51	370,475	1,825	0.00
Juices	0.04	13.38	0.00	0.01	2,500	12	0.00
Lime	8.72	31.52	77.57	68.01	26,953,531	132,776	0.62
Minica #4	0.06	0.06	0.00	0.50	400,000	1,970	0.00
Orange	15.05	1.48	14.63	30.29	1,842,670	9,077	0.28
Papaw	0.21	5.69	12.47	0.89	377,420	1,859	0.01
Pepper (Hot)	0.24	0.39	1.86	0.04	7,704	38	0.00
Pepper (Crushed)	0.00	0.00	0.38	0.93	909,453	4,480	0.01
Pineapple	10.52	21.45	41.87	68.71	15,049,943	74,138	0.63
Pineapple Chunks	0.00	0.00	0.00	1.56	624,000	3,074	0.01
Plant Parts	0.27	0.00	0.00	0.00	968	5	0.00
Plantain	306.20	186.30	152.41	129.08	22,703,888	111,842	1.17
Plantain Dried	0.00	0.00	0.00	4.00	162,400	800	0.04
Plantain flour	0.00	0.05	0.00	0.50	200,000	985	0.00
Pumpkin	417.84	512.25	527.32	349.57	36,266,262	178,652	3.18
Sauces	1.53	0.47	1.06	1.14	608,085	2,995	0.01
Sweet Potatoes	1.56	7.18	0.34	4.11	559,368	2,756	0.04
Tangarine	0.00	0.09	4.44	0.06	18,300	90	0.00
Tomato	5.23	1.71	0.76	0.08	3,800	19	0.00
Watermelon	215.25	364.64	476.41	227.58	26,071,452	128,431	2.07
Yam	0.00	7.24	3.50	4.00	120,000	591	0.04
Sub-Total Regional	**4,829.74**	**6,104.68**	**3,328.25**	**3,266.49**	**492,584,705**	**2,426,526**	**30**

Table III: Regional and Extra-Regional Exports via Seaports During 2011 as compared with 2008, 2009 and 2010.

COMMODITY	VOLUME (TONNES)	VOLUME (TONNES)	VOLUME (TONNES)	VOLUME (TONNES)	VALUE $G	VALUE $US	% OF TOT. VOLUME
EXTRA REGIONAL	**2008**	**2009**	**2010**	**2011**	**2011**	**2011**	**2011**
Achar	0.00	0.00	0.00	0.02	6,750	33	0.00
Blimbi	0.00	0.00	0.00	0.05	6,750	33	0.00
Cassava Cassreep	16.60	5.50	0.25	17.36	7,803,950	38,443	0.16
Coconuts (Dried)	8.21	1,966.23	5106.32	7,094.77	454,114,438	2,237,017	64.57
Cocnut Milk	0.00	0.00	0.00	5.16	2,322,000	11,438	0.05
Coconut choka	0.00	0.00	0.00	0.00	2,200,000	10,837	0.00
Boulanger Choka	0.00	0.00	0.00	0.30	264,000	1,300	0.00
Coconut Water	0.00	0.00	0.55	28.74	3,459,999	17,044	0.26
Frozen Breadnut	0.00	0.00	0.00	1.80	828,000	4,079	0.02
Copra	0.00	0.00	0.00	22.00	2,772,000	13,655	0.20
Eddo	48.77	0.05	5.00	56.68	7,051,238	34,735	0.52
Heart of Palm	1,030.09	469.16	489.42	393.28	213,692,567	1,052,673	3.58
Jams	1.31	1.20	3.14	1.12	686,399	3,381	0.01
Juice	11.34	0.91	0.00	5.08	943,800	4,649	0.05
Pepper (hot) dried	0.00	0.00	0.00	3.60	1,357,200	6,686	0.03
Pepper (hot)	15.70	0.06	0.00	5.40	1,468,800	7,235	0.05
Pepper Sauce	11.97	1.02	4.63	1.12	71,762,520	353,510	0.01
Pineapple	7.44	1.51	2.03	11.11	2,667,360	13,140	0.10
Plantain Chips	0.00	0.00	0.00	0.03	13,520	67	0.00
Pineapple Chunks	45.89	100.12	13.79	22.94	8,092,950	39,867	0.21
Preserved Fruits	0.78	12.33	0.35	0.24	245,575	1,210	0.00
Pumpkin	63.13	0.00	2.32	47.91	4,617,910	22,748	0.44
Sauces	35.56	12.45	2.76	0.32	133,040	655	0.00
Seasoning	3.00	0.00	4.11	3.01	1,887,140	9,296	0.03
Sub-total Extra Regional	**1,701.69**	**2,595.55**	**5,669.83**	**7,722.03**	**788,397,906**	**3,883,734**	**70**
TOTAL EXPORTS VIA SEA	**6,531.42**	**8,700.23**	**8,998.08**	**10,988.51**	**1,280,982,611**	**6,310,259**	**100**

Note: Rate used US$1.00=G$203.00

Table IV: Total Exports of Non-Traditional Agricultural Produce 2011 as compared to 2008, 2009 & 2010

COMMODITY	EXPORT VOLUME (Tonnes) 2008	EXPORT VOLUME (Tonnes) 2009	EXPORT VOLUME (Tonnes) 2010	EXPORT VOLUME (Tonnes) 2011	EXPORT VALUE $G 2011	$US 2011	% OF TOTAL VOLUME 2011
Achar	4.73	1.79	0.74	20.98	9,492,197	46,760	0.18
Awara	5.12	2.51	2.64	0.65	502,497	2,475	0.01
Bora	32.43	25.69	17.10	17.08	5,570,648	27,442	0.15
Blimbi	0.00	0.00	0.00	0.05	6,750	33	0.00
Boulanger	16.61	16.52	16.15	21.53	4,646,845	22,891	0.19
Breadfruit	0.98	3.05	0.66	0.96	287,500	1,416	0.01
Breadnut (Katahar)	11.43	2.91	10.28	8.53	4,432,625	21,836	0.07
Breadnut (frozen)	0.00	8.01	8.83	10.08	4,807,291	23,681	0.09
Butternut Squash	0.90	0.00	10.01	9.57	2,686,530	13,234	0.08
Cabbage	4.40	4.72	0.35	1.01	184,830	910	0.01
Calaloo (poi)	0.69	0.18	0.44	0.09	25,200	124	0.00
Canteloupe	0.00	0.00	0.36	0.02	8,100	40	0.00
Carassie Tea	5.17	2.27	0.98	2.00	923,640	4,550	0.02
Cassava Cassareep	17.61	7.76	3.21	19.00	8,595,410	42,342	0.16
Cassava	0.27	0.97	2.00	3.75	569,905	2,807	0.03
Cassava Flour	0.45	0.45	0.10	0.95	363,450	1,790	0.01
Celery	0.37	0.07	0.44	0.39	129,202	636	0.00
Coconut (dry)	267.69	2706.89	5,448.57	7,882.99	503,969,881	2,482,610	67.84
Coconut (Water)	31.78	111.68	231.00	461.02	58,674,911	289,039	3.97
Coconut Choka	0.24	0.25	3.57	5.63	4,652,337	22,918	0.05
Coconut (milk)	0.00	0.00	2.40	7.35	3,307,200	16,292	0.06
Copra	1903.13	3249.28	901.00	733.66	104,317,103	513,877	6.31
Copra Meal	134.66	178.81	82.21	6.81	782,690	3,856	0.06
Corilla	0.50	0.53	0.72	0.17	62,200	306	0.00
Crabwood Oil	0.04	0.04	0.00	0.04	20,500	101	0.00
Crude(coconut oil)	1455.31	594.37	360.67	357.36	137,722,373	678,435	3.08
Cucumber	2.66	19.62	6.64	10.40	1,133,289	5,583	0.09
Eddo	115.73	97.24	95.00	157.07	19,815,931	97,615	1.35
Eschallot	0.55	0.21	0.16	0.49	97,272	479	0.00
Genip	2.94	3.06	4.03	3.09	912,685	4,496	0.03
Ginger	17.04	17.26	4.57	8.17	2,913,269	14,351	0.07
Golden apple	0.01	0.00	0.72	0.70	210,000	1,034	0.01
Guava (Fresh & Processed)	0.00	0.00	0.00	0.05	41,400	204	0.00
Heart of Palm	1030.09	469.16	489.00	393.28	213,692,567	1,052,673	3.38

Table IV: Total Exports of Non-Traditional Agricultural Produce 2011 as compared to 2008, 2009 & 2010

COMMODITY	VOLUME (Tonnes) 2008	VOLUME (Tonnes) 2009	VOLUME (Tonnes) 2010	VOLUME (Tonnes) 2011	$G 2011	$US 2011	TOTAL VOLUME 2011
Jams & Jellies	4.20	0.50	3.74	1.63	1,056,874	5,206	0.01
Juices	11.38	14.29	0.00	5.11	949,000	4,675	0.04
Kowa(Jack-fruit)	0.00	0.00	0.00	0.04	9,455	47	0.00
Lime	8.72	31.52	77.95	85.26	34,968,325	172,258	0.73
Mamey apple	1.47	0.95	0.23	1.26	483,000	2,379	0.01
Mango	441.42	358.45	328.00	169.83	32,345,860	159,339	1.46
Minica # 4	0.06	0.06	0.20	0.50	400,000	1,970	0.00
Boulanger Choka			0.00	0.30	264,000	1,300	0.00
Noni	1.63	0.33	1.00	0.28	198,800	979	0.00
Ochro	6.17	5.07	1.22	1.63	387,506	1,909	0.01
Orange	15.06	1.49	15.00	30.29	1,842,670	9,077	0.26
Papaw	7.23	7.55	14.00	14.77	6,210,526	30,594	0.13
Passion fruit	0.01	0.86	5.79	1.09	440,737	2,171	0.01
Lettuce			0.00	0.03	6,549	32	0.00
Pepper (crushed)	0.00	0.80	3.25	5.56	909,453	4,480	0.05
Pepper (hot)	47.46	11.69	6.00	12.59	4,790,506	23,599	0.11
Pepper hot (dried)	0.00	0.00	0.00	5.41	2,039,193	10,045	0.05
Pepper (sweet)	0.46	0.00	0.42	0.31	147,595	727	0.00
Pepper (wiri wiri)	4.30	40.18	55.58	38.19	47,939,318	236,154	0.33
Pepper Sauce	18.51	5.04	7.00	5.11	75,129,515	370,096	0.04
Pineapple	25.93	31.39	60.00	106.09	23,474,381	115,637	0.91
Pineapple Chunks	37.59	101.62	14.00	24.50	8,716,950	42,941	0.21
Plant parts	4.72	5.35	1.35	2.02	842,000	4,148	0.02
Plantain	309.97	187.35	155.00	158.56	27,974,916	137,807	1.36
Plantain Flour	0.00	0.12	0.00	0.50	200,000	985	0.00
Plantains Dried	0.00	0.00	0.00	4.00	162,400	800	0.03
Plantain Chips	0.12	0.17	1.07	0.60	195,012	961	0.01
Preserved fruits & Nuts	9.08	12.72	0.67	0.24	245,575	1,210	0.00
Pumpkin	485.19	528.65	546.00	451.72	47,024,081	231,646	3.89
Saeme	32.60	12.10	9.74	6.33	3,595,852	17,714	0.05
Sapodilla	27.62	10.35	0.76	3.02	1,038,067	5,114	0.03
Sauces	42.47	33.92	6.09	1.67	862,525	4,249	0.01
Seasonings	4.86	0.00	5.62	20.37	14,238,918	70,142	0.18
Squash	3.68	3.03	7.00	7.98	1,137,611	5,604	0.07
Starapple	0.20	0.26	0.18	0.77	323,480	1,593	0.01
Sweet basil	0.95	1.11	1.08	3.60	860,600	4,239	0.03
Sweet potato	1.90	7.18	4.51	4.48	626,344	3,085	0.04
Tangerine	0.01	0.09	5.36	0.06	18,300	90	0.00
Thyme (fresh)	0.00	3.61	4.16	6.29	1,622,456	7,992	0.05
Tomato	5.23	1.71	1.58	0.97	245,638	1,210	0.01
Watermelon	215.26	364.66	479.00	288.52	31,826,340	156,780	2.48
Whitey	1.43	0.08	0.20	0.37	143,600	707	0.00
Yam	0.02	10.05	4.00	4.00	120,000	591	0.03
TOTAL	**7,123.87**	**9,445.20**	**9,561.50**	**11,620.72**	**1,471,572,186**	**7,249,124**	**100.00**

Note:Rate used for US$1.00=G$203.00

Table V: Total Exports of Non-Traditional Agricultural Produce Fresh & Processed for 2011 compared with 2008, 2009 & 2010

COMMODITY	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VALUE $G	EXPORT VALUE $US	% OF TOT. VOLUME
FRESH	**2008**	**2009**	**2010**	**2011**	**2011**	**2011**	**2011**
Awara	5.12	2.51	2.64	0.65	502,497	2,475	0.01
Bilimbi	0.00	0.00	0.00	0.05	6,750	33	0.00
Bora	32.43	25.69	17.10	17.08	5,570,648	27,442	0.15
Boulanger	16.61	16.52	16.15	21.53	4,646,845	22,891	0.19
Breadfruit	0.98	3.05	0.66	0.96	287,500	1,416	0.01
Breadnut (katahar)	11.43	2.91	10.28	11.06	4,432,625	21,836	0.10
Breadnut (frozen)	0.00	8.01	8.83	7.55	4,807,291	23,681	0.06
Butternut Squash	0.90	0.00	10.01	9.57	2,686,530	13,234	0.08
Cabbage	4.40	4.72	0.35	1.01	184,830	910	0.01
Canteloupe	0.00	0.00	0.36	0.02	8,100	40	0.00
Calaloo (poi)	0.69	0.18	0.44	0.09	25,200	124	0.00
Cassava	0.27	0.97	2.28	3.75	569,905	2,807	0.03
Celery	0.37	0.07	0.44	0.39	129,202	636	0.00
Coconut (dry)	267.69	2,706.89	5,448.57	7,882.99	503,969,881	2,482,610	67.84
Corilla	0.50	0.53	0.72	0.17	62,200	306	0.00
Cucumber	2.66	19.62	6.64	10.40	1,133,289	5,583	0.09
Eddo	115.73	97.23	95.21	157.07	19,815,931	97,615	1.35
Eschallot	0.55	0.21	0.16	0.49	97,272	479	0.00
Genip	2.94	3.06	4.03	3.09	912,685	4,496	0.03
Ginger (fresh)	17.04	17.26	4.57	8.17	2,913,299	14,351	0.07
Golden apple	0.01	0.00	0.72	0.70	210,000	1,034	0.01
Kowa (Jack-fruit)	0.00	0.00	0.00	0.04	9,455	47	0.00
Lettuce	0.00	0.00	0.00	0.03	6,549	32	0.00
Lime	8.72	31.52	77.95	85.26	34,968,325	172,258	0.73
Mamey apple	1.47	0.95	0.23	1.26	483,000	2,379	0.01
Mango	441.42	358.45	328.40	169.83	32,345,860	159,339	1.46
Minica # 4	0.06	0.06	0.20	0.50	400,000	1,970	0.00
Ochro	6.17	5.07	1.22	1.63	387,506	1,909	0.01
Orange	15.06	1.49	15.35	30.29	1,842,670	9,077	0.26
Papaw	7.23	7.55	14.26	14.77	6,210,526	30,594	0.13
Passion fruit	0.01	0.86	5.79	1.09	440,737	2,171	0.01
Pepper (hot)	47.46	11.69	6.40	12.59	4,790,506	23,599	0.11
Pepper (sweet)	0.46	0.00	0.48	0.31	147,595	727	0.00
Pepper (wiri wiri)	4.30	40.18	55.58	42.82	47,939,318	236,154	0.37

Table V: Total Exports of Non-Traditional Agricultural Produce Fresh & Processed for 2011 compared with 2008, 2009 & 2010

COMMODITY	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VALUE $G	$US	% OF TOT. VOLUME
FRESH							
Plantain	309.97	187.35	155.28	158.56	27,974,916	137,807	1.36
Plant Parts	4.72	5.35	1.35	2.02	842,000	4,148	0.02
Pineapple	25.93	31.39	60.31	114.17	23,474,381	115,637	0.98
Pumpkin	485.19	528.65	546.41	451.72	47,024,081	231,646	3.89
Sapodilla	27.62	10.35	0.76	3.02	1,038,067	5,114	0.03
Saeme	32.60	12.10	9.74	6.33	3,595,852	17,714	0.05
Squash	3.68	3.03	7.19	7.98	1,137,611	5,604	0.07
Starapple	0.20	0.00	0.18	0.77	323,480	1,593	0.01
Seasoning	0.00	0.00	0.00	0.42	4,152,336	20,455	0.00
Sweet basil	0.95	1.11	1.08	3.60	860,600	4,239	0.03
Sweet potato	1.90	7.18	4.45	4.47	626,344	3,085	0.04
Tangerine	0.01	0.35	5.36	0.06	18,300	90	0.00
Tomato	5.23	1.71	1.58	0.97	245,638	1,210	0.01
Thyme	3.58	3.61	4.16	6.29	1,622,456	7,992	0.05
Watermelon	215.26	364.66	479.45	288.52	31,826,340	156,780	2.48
Whitey	1.43	0.08	0.20	0.37	143,600	707	0.00
Yam	0.02	10.05	4.35	4.00	120,000	591	0.03
Sub-total (fresh)	**2,405.36**	**4,649.83**	**7,420.69**	**9,550.47**	**827,970,529**	**4,081,954**	**82.19**

Table V: Total Exports of Non-Traditional Agricultural Produce Fresh & Processed for 2011 compared with 2008, 2009 & 2010

COMMODITY	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VALUE $G	$US	% OF TOT. VOLUME
PROCESSED	**2008**	**2009**	**2010**	**2011**	**2011**	**2011**	
Achar	4.73	1.79	0.74	20.98	9,492,197	46,760	0.18
Boulanger Choka				0.30	264,000	1,300	0.00
Cassava flour	0.45	0.45	0.10	0.95	363,450	1,790	0.01
Cassava Casareep	17.61	7.76	3.21	19.00	8,595,410	42,342	0.16
Carassie Tea	5.17	2.27	0.98	1.63	923,640	4,550	0.01
Crabwood Oil	0.04	0.04	0.00	0.04	20,500	101	0.00
Coconut Oil (crude)	1,455.31	594.37	360.67	357.36	137,722,373	678,435	3.08
Coconut Choka	0.24	0.25	3.57	5.63	4,652,337	22,918	0.05
Coconut milk	0.00	0.00	0.00	7.35	3,307,200	16,292	0.06
Coconut Water	31.78	111.68	231.12	461.02	58,674,911	289,039	3.97
Copra	1,903.13	3,249.28	901.00	733.66	104,317,103	513,877	6.31
Copra Meal	134.66	178.81	82.21	6.81	782,690	3,856	0.06
Guava / jams & jellies	4.20	3.44	3.74	1.63	1,056,874	5,206	0.01
Gauva Cheese	0.00	0.00	0.00	0.05	41,400	204	0.00
Heart of Palm	1,030.09	469.16	489.42	393.28	213,692,567	1,052,673	3.38
Juices	11.38	14.29	0.00	5.11	949,000	4,675	0.04
Noni	1.63	0.33	1.35	0.28	198,800	979	0.00
Pepper hot (dried)	0.00	0.00	0.00	5.41	2,039,193	10,045	0.05
Pepper (crushed)	0.00	0.80	3.25	0.93	909,453	4,480	0.01
Pepper Sauce	18.51	5.04	7.48	5.11	75,129,515	370,096	0.04
Pineapple Chunks	37.59	101.62	13.79	16.42	8,716,950	42,941	0.14
Plantain (dried)	0.00	0.00	0.00	4.00	162,400	800	0.03
Plantain Chips	0.12	0.17	1.08	0.60	195,012	961	0.01
Plantain Flour	0.00	0.12	0.00	0.50	200,000	985	0.00
Preserved Fruits	9.08	12.72	0.67	0.24	245,575	1,210	0.00
Sauces	42.47	33.92	6.09	1.67	862,525	4,249	0.01
Seasonings	4.86	0.00	0.00	19.95	10,086,582	49,688	0.17
Sub-total (processed	**4,719**	**4,795**	**2,141**	**2,070**	**643,601,657**	**3,170,452**	**18**

Table VI: Total Volume of Produce Exported by Country during 2005 -2011 (Tonnes)

COUNTRY	2005	2006	2007	2008	2009	2010	2011	% CONTRIBTION 2011
REGIONAL MARKETS								
Antigua	53.57	159.46	133.31	71.22	146.91	60.02	49.30	0.42
Barbados	1,046.36	740.27	976.78	941.42	1,075.39	1,399.15	1,073.35	9.24
Dominica	200.00	200.00	21.00	889.21	339.96	517.78	656.85	5.65
Jamaica	0.00	0.00	0.45	0.00	1.36	0.00	0.80	0.01
St .Vincent & the Grenadines	0.14	0.00	0.00	0.06	10.28	0.00	0.00	0.00
St Lucia	147.53	307.47	328.62	212.34	176.24	0.00	0.00	0.00
Grenada	0.00	0.00	17.01	17.00	23.00	1.60	1.43	0.01
St.Kitts & Nevis	0.18	0.12	0.00	0.31	1.81	0.31	0.00	0.00
Suriname	1.80	3.48	21.35	4.71	58.14	17.16	80.00	0.69
Trinidad	1,189.12	1,667.21	3,186.26	2,726.14	4,176.31	1,351.97	1,578.22	13.58
Others*	0.45	10.06	0.00	0.00	0.00	0.00	0.00	0.00
Sub-total Regional	**2,639.14**	**3,088.07**	**4,684.77**	**4,862.41**	**6,009.41**	**3,347.99**	**3,439.95**	**29.61**
EXTRA-REGIONAL MARKETS								
Belgium	0.00	0.00	0.00	0.00	46.15	0.00	0.00	0.00
Canada	397.15	382.89	460.24	1,012.83	604.28	660.35	505.29	4.35
Cyprus	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Finland	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
France	1,271.75	1,242.23	1,760.38	847.66	451.89	457.54	409.77	3.53
Aruba	0.00	0.00	0.00	0.00	0.00	19.00	0.00	0.00
Greece	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Europe	0.00	0.00	0.00	0.00	0.00	19.20	0.00	0.00
Holland	0.00	0.00	23.15	0.00	0.00	0.00	0.00	0.00
Italy	81.42	35.51	15.23	0.00	0.00	0.00	0.00	0.00
Lebanon	17.99	47.13	61.42	79.17	46.15	0.00	6.45	0.06
Turks & Caicos Island	0.00	0.00	0.00	0.00	0.00	0.48	2.43	0.02
Netherlands	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
St. Marteen	21.92	20.95	19.21	29.51	22.97	5.31	11.39	0.10
Switzerland	9.81	73.77	100.29	49.26	8.55	0.00	0.00	0.00
U.K	7.66	10.25	7.72	11.53	4.36	15.68	17.14	0.15
U.S.A	271.89	272.53	240.32	220.40	114.53	80.23	159.73	1.37
Martinique	0.00	39.50	0.00	0.00	0.00	0.14	0.00	0.00
Germany	0.00	0.00	0.13	0.00	0.00	0.00	0.00	0.00
Mozambique	0.00	0.00	0.00	0.00	0.00	0.00	3.88	0.03
Syria	0.00	0.00	0.00	9.34	18.05	45.86	0.00	0.00
San Marina	0.00	6.19	0.00	0.00	0.00	0.00	0.00	0.00
Others*	0.57	0.00	0.00	1.17	1.87	0.00	0.00	0.00
Dominica Republic	0.00	0.00	21.00	0.00	2,105.96	4,909.02	7,063.30	60.79
Poland	0.00	0.00	0.00	0.00	11.13	0.00	0.00	0.00
Sub-total Extra-Regional	**2,080.15**	**2,130.95**	**2,709.08**	**2,260.87**	**3,435.87**	**6,212.81**	**8,179.38**	**70.39**
TOTAL	**4,719**	**5,219**	**7,394**	**7,123**	**9,445**	**9,561**	**11,619**	**100**

Others* at the **Extra Regional Level represents** exports to countries such as Anguilla,Armenia,British Virgin Islands, China, Martinique, Liberia, Germany and Burundi
Others* at the **Regional Level** represents exports to countries such as Grenada and Monsterrat

Table VII: Guyana Marketing Corporation: Agro-Processing Facilities
Volume of Products Processed Jan-Dec 2011 (KGs)

	Commodities	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Total (Kg)	% Contribution
1	WATERMELON	31,333	43,364	9,348	2,691	12,238	25,796	20,970	26,498	21,431	40,825	31,933	20,924	**287,351**	**28%**
2	PUMPKIN	58,956	46,966	69,079	1,364	14,920	3,064	13,119	39,530	39,357	31,984	25,071	26,464	**369,874**	**36%**
3	LIME	16,937	11,912	16,100	11,900	6,478	4,140	3,146	1,636	2,836	3,881	3,497	4,106	**86,569**	**8%**
4	TANGERINE							61						**61**	**0%**
5	PAPAW	409	477	2,342	3,076	3,329	1,546	886	907		932	931	364	**15,199**	**1%**
6	PASSION FRUIT		587		72	159		110				55	161	**1,144**	**0%**
7	BUTTERNUT SQUASH						1,601	881						**2,482**	**0%**
8	PINEAPPLE	2,424	4,921	5,536	3,871	4,822	1,178	11,592	5,228	1,737	5,710	1,987	506	**49,512**	**5%**
9	COCONUT	6,771	8,016	9,881	3,045	5,021	6,163	3,363	3,420	7,737	3,317		4,864	**61,598**	**6%**
10	GINGER		73							22				**95**	**0%**
11	EDDO	3,248	2,555	5,440	1,587	2,613	1,721	1,165	2,089	1,017	1,588	1,367	978	**25,368**	**2%**
12	BORA		30						81		88	45		**244**	**0%**
13	BOULANGER							297			165			**462**	**0%**
14	LETTUCE									9				**9**	**0%**
15	ORANGE	1,818	1,636								327	455	455	**4,691**	**0%**
17	PLANTAIN	20,744	43,490	29,036	5,169	1,507	750		3,133					**103,829**	**10%**
18	HOT PEPPER										176	20	161	**357**	**0%**
19	WIRI WIRI PEPPER		149	23	94		28	23	13		118	78		**526**	**0%**
21	SWEET PEPPER		100		15			11		61				**187**	**0%**
22	GALIA MELON									18				**18**	**0%**
24	TOMATO						527	91		22	166			**806**	**0%**
25	MANGO										516	658	315	**1,489**	**0%**
26	CUCUMBER						227			2,703	769		4,129	**7,828**	**1%**
27	SWEET POTATO			4,113										**4,113**	**0%**
29	CASSAVA			886	604	1,614		227						**3,331**	**0%**
30	SQUASH										45	27	28	**100**	**0%**
	Total (Kg)	**142,640**	**164,276**	**151,784**	**33,488**	**52,701**	**46,741**	**55,942**	**82,535**	**76,950**	**90,607**	**66,124**	**63,455**	**1,027,243**	**100**
	No.of Sea Shipments	10	13	13	3	5	3	6	6	6	6	4	5	**80**	
	No.of Air shipments	0	7	8	7	6	7	4	4	3	10	7	7	**70**	
	Total	**10**	**20**	**21**	**10**	**11**	**10**	**10**	**10**	**9**	**16**	**11**	**12**	**150**	
	2001		**10,467**	**14,871**	**15,370**	**21,321**	**19,503**	**46,082**	**56,920**	**56,997**	**102,928**	**81,209**	**72,665**	**498,333**	
	2002	**53,693**	**83,367**	**58,809**	**95,684**	**81,693**	**44,861**	**39,065**	**34,960**	**33,015**	**58,287**	**55,666**	**59,464**	**698,564**	
	2003	**68,618**	**68,474**	**85,719**	**97,503**	**79,625**	**74,556**	**122,593**	**50,055**	**81,916**	**62,879**	**97,119**	**83,904**	**972,961**	
	2004	**116,867**	**97,570**	**102,011**	**58,877**	**98,590**	**86,322**	**91,631**	**39,953**	**39,137**	**64,686**	**65,901**	**57,804**	**919,349**	
	2005	**83,119**	**68,332**	**56,757**	**94,408**	**101,515**	**35,498**	**49,225**	**77,144**	**83,114**	**116,298**	**112,064**	**191,509**	**1,068,983**	
	2006	**97,743**	**107,517**	**53,213**	**56,815**	**30,743**	**57,819**	**55,317**	**72,554**	**59,454**	**87,519**	**91,081**	**111,850**	**881,625**	
	2007	**84,205**	**89,956**	**128,440**	**52,960**	**85,163**	**93,955**	**60,242**	**57,513**	**83,652**	**76,741**	**227,916**	**123,069**	**1,163,812**	
	2008	**64,998**	**68,116**	**113,510**	**65,469**	**82,480**	**114,532**	**91,808**	**97,090**	**115,217**	**108,629**	**152,589**	**63,783**	**1,138,221**	
	2009	**139,061**	**46,003**	**70,586**	**99,400**	**128,450**	**167,710**	**123,120**	**220,755**	**290,950**	**437,034**	**188,545**	**118,916**	**2,030,530**	
	2010	**126,322**	**115,456**	**204,753**	**177,196**	**138,627**	**115,357**	**90,333**	**107,750**	**35,167**	**71,015**	**80,374**	**183,862**	**1,446,212**	
	2011	**142,640**	**164,276**	**151,784**	**33,488**	**52,701**	**46,741**	**55,942**	**82,535**	**76,950**	**90,607**	**66,124**	**63,455**	**1,027,243**	

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